

Thank you for your interest in the 2012 Lincoln MKZ. Included in this brochure you'll find information about:

PERFORMANCE: The Lincoln MKZ is powered by a smooth and responsive 3.5L 24V V Duratec® V6. And the Lincoln MKZ Hybrid with its 2.5L Atkinson-Cycle I-4 gas engine and electric motor generates 191 net horsepower.

GREEN: With its EPA-estimated 41 city mpg and 17.5-gal. tank, the Lincoln MKZ Hybrid can go up to 700 miles on a tank of gas. And it can travel up to 47 miles per hour under normal driving on electric power alone, burning no fuel.

TECHNOLOGY: The Lincoln MKZ is more than a luxury car. If offers steet-smart technology with its standard hands-free Lincoln SYNC®, plus available Navigation System and BLIS® (Blind Spot Information System) with Cross Traffic Alert.

LUXURY: In a Lincoln MKZ, you'll find the generous level of amenities you would expect in a fine luxury car, as well as an uncommon level of quality, craftsmanship and quiet comfort. Lincoln MKZ can satisfy your every expectation.

Get an inside look at the benefits of Lincoln ownership at the Lincoln.com website.

DEALER INFORMATION

Find up-to-date contact information for your local Lincoln dealer. To visit a local dealer Web site and view a map of their location, click on one of the links below:

Donnell Ford Lincoln of Salem	152 Continental Drive Salem, OH 44460	(800) 686-0031
Montrose Ford Lincoln	2480 West State Street Alliance, OH 44601	(877) 366-6876
Klaben Ford Lincoln of Warren, Inc.	3853 Youngstown Road Warren, OH 44484	(888) 545-0281
Phil Fitts Ford & Lincoln	3250 Wilmington Rd New Castle, PA 16105	(724) 658-3521

free to register for personalized maintenance schedules, incentives and offers, and much more. You can even access your Ford Credit information and online bill payment services. Log on to www.myford.fordvehicles.com to get started.















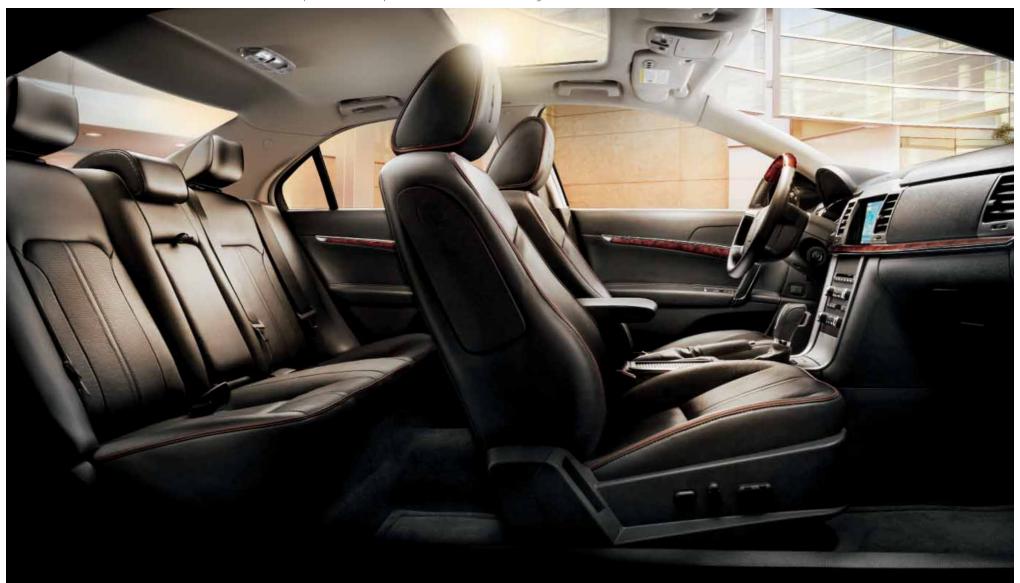


THE MOST EXTRAVAGANT SOUNDS? PEACE AND QUIET.



A seat inside Lincoln MKZ is literally a refuge of tranquility. Acoustic glass, absorption padding and layers of sound-deadening materials make the spacious interior peaceful as well. No matter how disorderly the outside world becomes, you and your passengers can escape within.

It's also the perfect environment for listening to the available THX® II Certified Audio System, specifically designed and acoustically engineered for Lincoln MKZ. Experience true surround sound and astounding clarity while seated on premium, heated and cooled Bridge of Weir™ leather-trimmed front seats.



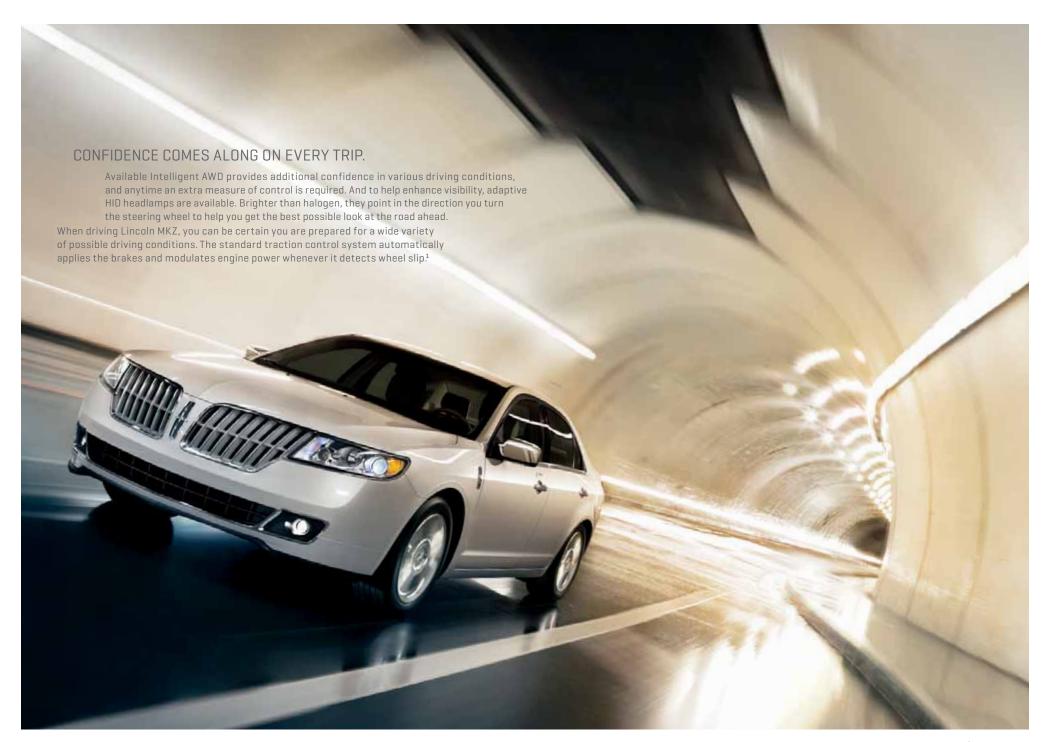














STANDARD LUXURY FEATURES: EQUIPMENT GROUP 100A

ENGINE

- -3.5L DOHC 24-valve Duratec® aluminum V6
- -263 hp @ 6,250 rpm/249 lb.-ft. of torque @ 4,500 rpm
- -Intake variable cam timing (iVCT) and electronic throttle control
- -10.3:1 compression ratio
- -Sequential multiport electronic fuel injection
- -Stainless steel exhaust system with dual chrome exhaust tips
- -2012 EPA-estimated fuel economy

FWD 18 city/27 hwy/21 combined mpg (17.5-gal. capacity) AWD 16 city/25 hwy/19 combined mpg (16.5-gal. capacity)

DRIVETRAIN

- -6-speed SelectShift Automatic™ transmission
- -Front-wheel drive (FWD)

WHEELS | TIRES

- -17" 9-spoke machined aluminum wheels with painted pockets
- -P225/50R17 all-season V-rated performance tires

BRAKES

- -Anti-Lock Brake System [ABS]
- -Electronic brakeforce distribution (EBD)
- -Power 4-wheel disc brakes with ventilated rotors

SUSPENSION | STEERING

- -24-mm front and 17-mm rear stabilizer bars
- -Independent short- and long-arm front suspension with coil springs over shocks
- -Multilink independent rear suspension
- -Power rack-and-pinion steering

EXTERIOR

- -Chrome door handles
- -Easy Fuel® capless fuel filler
- -Fog lamps with bright bezels
- -Light-emitting diode (LED) taillamps
- -Lincoln split-wing grille
- -Power, heated, chrome-capped sideview mirrors with integrated blind spot mirrors, security approach lamps, memory and auto-dimming driver's side
- -Quad-beam halogen headlamps with autolamp automatic on-off feature with delay
- -Rear-window defroster
- -Reverse Sensing System
- -Solar-tinted glass
- -Speed-sensitive windshield wipers

INSTRUMENTATION | DRIVER CONTROLS

- -Auto-dimming rearview mirror
- -Power windows with global open and one-touch-up/-down for driver and front passenger
- -Steering wheel-mounted cruise control, media controls and secondary audio controls
- -Universal garage door opener
- -White LED-backlit instrument cluster with speedometer, tachometer, fuel level gauge, coolant temperature gauge, and message center

SEATING

- -5-passenger seating
- -10-way power driver's seat with power lumbar and memory feature
- -10-way power front-passenger seat with power lumbar
- -Bridge of Weir™ leather-trimmed seating
- -Heated and cooled driver and front-passenger seats
- -60/40 split-fold rear seat with center armrest and dual cupholders

INTERIOR

- -12-volt powerpoints [2]
- -Accessory delay for power features
- -Cabin air filtration system
- -Dual-zone electronic automatic temperature control
- -Front center floor console with adjustable armrest and two-tiered storage
- -Genuine wood accents in walnut swirl or olive ash on the instrument panel and door-trim inserts
- -Illuminated Entry System with theater-dimming feature
- -Leather-wrapped shift knob
- -Leather-wrapped steering wheel with genuine wood accent in walnut swirl or olive ash
- -Remote, power decklid release
- -Tilt/telescoping steering column

AUDIO I COMMUNICATION SYSTEMS

- -Auxiliary audio input jack in front center floor console
- -Lincoln SYNC® voice-activated, in-vehicle connectivity system
- -Premium AM/FM audio system with 6-disc in-dash CD changer, MP3 capability and 9 speakers
- -SiriusXM Satellite Radio with 6-month trial subscription

SAFETY | SECURITY

- -Personal Safety System™ for driver and front passenger with dual-stage front airbags,¹ safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver's seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System
- -AdvanceTrac® electronic stability control with brake-actuated traction control
- -Belt-Minder® front safety belt reminder
- -Child-safety rear door locks
- -Emergency glow-in-the-dark, in-trunk release handle
- -Front-seat side airbags1
- -Integrated keyhead transmitter remotes [2]
- -Lower Anchors and Tether Anchors for Children (LATCH)
- -MyKey®
- -Perimeter anti-theft system
- -Power door locks
- -SecuriCode™ keyless entry keypad
- -SecuriLock® Passive Anti-Theft System
- -Side-curtain airbags¹ with roll-fold technology
- -Side-intrusion door beams
- -SOS Post-Crash Alert System™
- -Tire Pressure Monitoring System (excludes spare)



LINCOLN MKZ HYBRID: EQUIPMENT GROUP 200A

Includes content of Equipment Group 100A, plus:

- -2.5L iVCT Atkinson-cycle I-4 engine with permanent-magnet AC-synchronous electric motor
- -191 net horsepower
- -Electronically controlled continuously variable transmission [eCVT]
- -275-volt sealed nickel-metal-hydride (NiMH) battery
- -Driver's knee airbaq¹
- -Fixed rear seat back
- -Regenerative Braking System
- -SmartGauge™ with EcoGuide instrument cluster with 2 configurable LCD screens and message center
- -2012 EPA-estimated fuel economy

FWD 41 city/36 hwy/39 combined mpg [17.5-gal. capacity]



MEASUREMENTS

Length	189.8"
Wheelbase	107.4"
Width (excluding mirrors)	72.2"
Width (including mirrors)	80.1"
Height	56.9"
Head room (front/rear)	38.7"/37.8"
Shoulder room (front/rear)	57.2"/55.8"
Hip room (front/rear)	54.0"/53.5"
Leg room (front/rear)	42.3"/36.7"
Passenger volume	99.0 cu. ft.
Cargo volume (Lincoln MKZ/Lincoln MKZ Hybrid)	16.5 cu. ft./11.8 cu. ft.
Total interior volume (Lincoln MKZ/ Lincoln MKZ Hybrid)	115.5 cu. ft. /110.8 cu. ft.

LINCOLN AUTOMOTIVE FINANCIAL SERVICES Plans to launch in available states in the 3rd quarter of 2011. Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. Ask your Lincoln Dealer for details.

INSURANCE SERVICES Get Lincoln quality in your auto insurance. Our program offers industry-leading benefits and competitive rates. Call 1-866-329-4367 for a no-obligation quote.

LINCOLN EXTENDED SERVICE PLAN For a purchase or lease, the Lincoln Extended Service Plan [ESP] gives you "Peace-of-Mind" protection designed to cover key vehicle components and protect you from the cost of unexpected repairs. Ask your dealer for a Lincoln ESP, the only service contract backed exclusively by Lincoln and honored at all Lincoln dealerships.

GENUINE LINCOLN ACCESSORIES will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first), or the remainder of your Bumperto-Bumper 4-year/50,000-mile New Vehicle Limited Warranty. Lincoln Licensed Accessories (LLA) are warranted by the accessory manufacturer's warranty. LLA are fully designed and developed by the accessory manufacturer and have not been designed or tested to Ford Motor Company engineering requirements. Contact your Lincoln Dealer for details and/or a copy of all limited warranties.

COMPLIMENTARY MAINTENANCE In addition to being one of the most technologically advanced and luxurious vehicles on the road, the new 2012 Lincoln MKZ now includes no-charge, 4-year/50,000-mile maintenance. Maintenance items include oil changes, tire rotations and vehicle inspections. Coverage includes a maximum of 8 regularly scheduled maintenance services. See dealer for qualifications and complete details.

LINCOLN WARRANTIES Additional peace of mind comes from a 4-year/50,000-mile Bumper-to-Bumper Warranty that covers repair, replacement or adjustment of parts at no additional cost, as well as a 6-year/70,000-mile Powertrain Warranty which features no deductible and is fully transferable. See dealer for limited warranty details.

ROADSIDE ASSISTANCE for 6 years or 70,000 miles provides the security of knowing that help may be only a phone call away should you run out of fuel, lock yourself out of the vehicle or need towing. Your Lincoln Dealer will provide complete details.

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HD Radio is a proprietary trademark of iBiquity Digital Corp.

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Comparisons based on 2011/2012 competitive models (class is Luxury Midsize Sedans), publicly available information and Ford certification data at time of release. Some features discussed may be optional. Vehicles shown may contain optional equipment. Features shown may be offered only in combination with other options or subject to additional ordering requirements or limitations. Dimensions shown may vary due to optional features and/or production variability. Following release of the PDF, certain changes in standard equipment, options and the like, or product delays may have occurred which would not be included in these pages. Your Lincoln Dealer is the best source of up-to-date information. Lincoln reserves the right to change product specifications at any time without incurring obligations.

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NAVIGATION PACKAGE: EQUIPMENT GROUP 101A (LINCOLN MKZ) OR 201A (LINCOLN MKZ Hybrid)

- -Voice-activated, hard drive-based Navigation System with 8" high-resolution display; integrated SiriusXM Satellite Radio, Traffic™ and Travel Link™ (with 6-month trial subscription) for continuously updated traffic, weather and fuel price updates; HD Radio™ Technology; driver-configurable home screen, plus hard disc drive for music storage; Lincoln MKZ includes premium AM/FM stereo/single-CD/DVD/Jukebox with MP3 capability, 14 speakers, 600 watts of power and multi-channel amplifier; Lincoln MKZ Hybrid includes THX® II Certified 5.1 Surround Audio System with AM/FM stereo/single-CD/DVD/Jukebox with MP3 capability, 14 speakers, 600 watts of power and multi-channel amplifier
- -BLIS® (Blind Spot Information System) with cross-traffic alert1
- -Rear view camera

ULTIMATE PACKAGE: EQUIPMENT GROUP 102A (LINCOLN MKZ) OR 202A (LINCOLN MKZ Hybrid)

- -17" 9-spoke chrome-clad aluminum wheels
- -Adaptive HID headlamps
- -Ambient lighting
- -Navigation Package
- -Power moonroof
- -Rain-sensing windshield wipers
- -THX II Certified 5.1 Surround Audio System²

CHROME WHEEL & MOONROOF DISCOUNT PACKAGE3

- -17" 9-spoke chrome-clad aluminum wheels
- -Power moonroof

INTERIOR ALUMINUM TRIM PACKAGE

-Aluminum trim on the instrument panel and front and rear door-trim inserts, with full leatherwrapped steering wheel

SPORT APPEARANCE PACKAGE⁴

- -18" 10-spoke polished aluminum wheels
- -P225/45R18 V-rated performance tires
- -Body-color door handles
- -Bridge of Weir™ Dark Charcoal leather-trimmed seats with Cashmere-colored tuxedo seam and piping
- -Darkened headlamp treatment
- -Interior Aluminum Trim Package
- -Sport-tuned suspension
- -Unique chrome grille with Dark Shadow Gray accented bars
- -Unique front floor mats with Lincoln MKZ badge

EXECUTIVE PACKAGE⁵

- -Bridge of Weir leather-trimmed, heated and cooled front seats in Dark Charcoal with Miko® Suede inserts and tuxedo seam, or Cashmere-colored with leather seat inserts and tuxedo seam
- -Front premium carpeted floor mats with Lincoln Star logo and Miko Suede edge
- -Genuine walnut swirl wood accents on the instrument panel and center console
- -Unique door-trim inserts with accent stitching
- -Unique front center console armrest insert

AVAILABLE EQUIPMENT

- -17" 9-spoke chrome-clad aluminum wheels⁵
- -All-weather floor mats
- -Intelligent all-wheel drive [AWD]6
- -Power moonroof
- -Premium floor mats with embroidered Lincoln Star and suede edging, plus trunk mat
- -Remote start system
- -THX II Certified 5.1 Surround Audio System (requires Equipment Group 101A)

AVAILABLE LINCOLN CUSTOM ACCESSORIES

- -Remote start systems
- -Dual head restraint DVD7
- -Park assist systems⁷
- -Hood, moonroof and side window deflectors
- -Racks and carriers7
- -Full vehicle covers7
- -Locking fuel plug
- -Splash quards

- -Interior light kit
- -Cargo organizers and protectors
- -All-weather floor mats
- -Sport pedals
- -Ash cup/coin holder
- -18" 5-spoke chrome wheels
- -Wheel lock kit



- A. 17" 9-SPOKE MACHINED ALUMINUM WITH PAINTED POCKETS | STANDARD
- B. 17" 9-SPOKE CHROME-CLAD ALUMINUM | OPTIONAL
- C. 18" 10-SPOKE POLISHED ALUMINUM | STANDARD WITH SPORT APPEARANCE PACKAGE

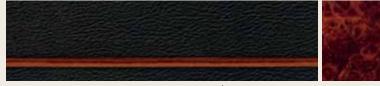


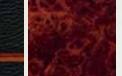






Available with all exterior colors





DARK CHARCOAL LEATHER WITH DARK RUST PIPING | WALNUT SWIRL WOOD

Available with all exterior colors except: Ingot Silver Metallic





LIGHT CAMEL LEATHER WITH AGATE PIPING | OLIVE ASH WOOD

Interior Aluminum Trim Package available with all exterior colors except: Steel Blue Metallic





DARK CHARCOAL LEATHER WITH DARK CHARCOAL PIPING | ALUMINUM TRIM

Sport Appearance Package available with all exterior colors except: Steel Blue Metallic Cinnamon Metallic





DARK CHARCOAL LEATHER AND SEAM WITH CASHMERE-COLORED PIPING | ALUMINUM TRIM

Executive Package Dark Charcoal trim is available with all exterior colors except: Steel Blue Metallic Cinnamon Metallic Cashmere-colored trim is available with all exterior colors except: Steel Blue Metallic



DARK CHARCOAL OR CASHMERE-COLORED LEATHER AND SEAM | WALNUT SWIRL WOOD



