

EXPERIENCE FAHRVERGNÜGEN  
IN EUROPE - AND SAVE.



FAHRVERGNÜGEN. IT'S WHAT MAKES A CAR  
A VOLKSWAGEN.



## THE VOLKSWAGEN EUROPEAN DELIVERY PROGRAM



**See Europe like never before – and save.** Here's your opportunity to see Europe the way it's meant to be seen – from behind the wheel of a new Volkswagen – experiencing *Fahrvergnügen*. Now you can buy a new Volkswagen and take delivery in Europe. Your trip-of-a-lifetime will be even more memorable when you discover the freedom that comes from driving in Europe. And the savings can be significant.

**You'll love the freedom and flexibility.** Let the tourists be confined to railroad routes and schedules. When you pick up your new Volkswagen in Europe your travels can be as far-ranging as you wish. Cruise the fabled *Autobahn* of Germany, where there is no speed limit. Or wander off the major highways and see the real Europe. You're free to investigate that town glimpsed from the road. To seek out a famed three-star restaurant or discover your own country inn. To pull over in a flower-filled valley for an impromptu picnic. Seize the moment. Be spontaneous. And all the while, you'll be enjoying the unique driving experience we call *Fahrvergnügen* – on the very roads that shaped it.

**You'll love the savings.** Depending on the Volkswagen model you choose, European Delivery can cost substantially less than buying the same car here in the United States. These savings can be even more significant when you factor in European car rental rates – which can be as much as three times the cost of rental at home. And don't forget, you won't be paying for train tickets or a Eurailpass, or for subways, buses or taxicabs.

**Program highlights. We've thought of everything.** This is our most complete program ever. We've done everything possible to make European Delivery attractive and convenient. We'll arrange for you to pick up your car in Europe and then we'll ship it home to your Volkswagen dealer when your trip is over. It's all part of Volkswagen European Delivery:

**NO ADDITIONAL CHARGE** to pick up your new Volkswagen at one of nine locations in Germany. Or choose from six other European pick-up locations for a nominal charge.

**NO ADDITIONAL CHARGE** to drop off your new Volkswagen at one of seven locations in Germany for shipment back to the U.S. Or choose from one of six other European drop-off locations for a nominal charge.

**NO ADDITIONAL CHARGE** for International Registration or Customs Duty.

**NO ADDITIONAL CHARGE** for ocean shipping and marine insurance.

**NO ADDITIONAL CHARGE** for inland transportation back to your dealer.

All these benefits plus *Fahrvergnügen*! So start planning your European trip today.

IT'S NEVER BEEN EASIER  
TO ENJOY FAHRVERGNÜGEN  
IN EUROPE.

**See your Volkswagen dealer. Then see your travel agent.** It's time to begin planning. Stop and see your nearest authorized Volkswagen dealer and we'll take you through the European Delivery program step-by-step. The financial arrangements (down payment, deposit, financing) are handled virtually the same as if you were ordering a car for U.S. delivery.

**Plan early to be sure you get the exact Volkswagen you want.** We do maintain a pool of readily-available, popularly-equipped Volkswagens for spontaneous travellers, but we prefer to have some lead time. That way we can make sure the Volkswagen you'll be driving in Europe is just right - with the color and options you want. From the time you order your new car, plan on a minimum of eight to sixteen weeks, depending on the model you choose. Allow at least eight weeks if you are taking delivery in Germany. Allow a minimum of twelve weeks if you choose to pick up your Volkswagen at one of the other European locations.

**Begin your trip at any of fifteen locations throughout Europe.** For your trip-planning convenience, we offer a choice of fifteen pick-up locations and thirteen drop-off locations across Europe. There's no additional charge for pick-up and drop-off in Germany, and only a nominal charge at the other sites. A list of these locations can be found on the opposite page. Your sales representative can provide up-to-date details.

**When your European trip is over, we'll ship your car back home.** It's all part of the program at no additional charge. Simply deliver your car to one of the thirteen conveniently located drop-off points, and your Volkswagen will be placed aboard a specially-designed automobile carrier ship. Your dealership will notify you when your car has arrived and is ready for pick-up.

**Back home, you'll enjoy Fahrvergnügen for years to come.** Once home, you'll not only have memories of a great trip, you'll have your new Volkswagen. So you can look forward to years of the unique driving experience we call Fahrvergnügen.



Pick-up Locations

- Bremerhaven
- Frankfurt
- Hamburg
- Wolfsburg
- Osnabrück
- Hannover
- Wiedenbrück
- Stuttgart
- Munich
- Salzburg
- Brussels
- Copenhagen
- London
- Luxembourg
- Oslo

Drop-off Locations

- Bremen
- Daesseldorf
- Emden
- Frankfurt/Main
- Hamburg
- Munich
- Stuttgart
- Antwerp
- Brussels
- London
- Luxembourg
- Amsterdam
- Zurich

- No Charge
- Nominal Charge



**Eligibility: Almost everyone qualifies.** There are some program restrictions you should know about:

- Only specific models are available for European Delivery from year to year. Refer to the pocket at the right for the models currently offered, or ask your Volkswagen sales representative.
- You can drive your Volkswagen in Europe for no longer than 12 months, beginning from the date of registration.
- Only one Volkswagen purchase per customer, per model year, is allowed.
- All Volkswagens sold as part of the European Delivery program must ultimately be returned to and registered in the U.S.

**Costs associated with Volkswagen European Delivery.** For vehicle costs, please refer to the pocket at the right or ask your sales representative for a Model/Option Price List. In addition to the cost of your new Volkswagen, there are some other costs that may be applicable:

A \$120 Broker's Fee is required for every U.S. specification car delivered to an American retail customer in Europe. If you choose to pick up your car in Germany, you will also be required to pay a \$500 Value Added Tax deposit. In most cases, this deposit is refunded, but conditions do apply. Your sales representative has all the details. There is also a nominal Vehicle Motor Tax in Germany that may apply.

You will also have to purchase Third Party Liability Insurance from a German insurance underwriter for the length of time you will drive your car in Europe. (A minimum of two weeks insurance is required.) We will provide all the details and discuss the various types of coverage available and premiums. It will all be arranged prior to your departure so there will be no uncertainty or delay once in Europe. Payment of all applicable costs is due thirty days prior to your European delivery date.

**Any questions? Your Volkswagen sales representative has the answers.** Obviously, when you're planning to visit Europe and pick up a new Volkswagen, there are going to be some questions involved. Don't hesitate to ask. We're ready to do everything we can to make this trip your best ever.

VOLKSWAGEN EUROPEAN DELIVERY  
PRICE AND LOCATION LISTS



FAHRVERGNÜGEN® IT'S WHAT MAKES A CAR

A VOLKSWAGEN

Scanned for  
A2Resource.com

Compare for yourself—  
European Delivery means significant savings.

Prices effective  
7/26/91

1992 VOLKSWAGEN MODEL	MANUFACTURER'S SUGGESTED RETAIL PRICE U.S.	EUROPEAN DELIVERY PRICE*	RETAIL PRICE DIFFERENCE
Jetta GL 4 Door ECODiesel, 5-Speed	\$11,670	\$10,853	\$817
Jetta GL 4 Door, 5-Speed	11,370	10,778	592
Jetta GL 4 Door, Automatic	11,915	11,289	626
Jetta GLJ 18V 4 Door, 5-Speed	15,480	14,477	1,003
Cabriolet, 5-Speed	\$17,320	\$16,133	\$1,187
Cabriolet, Automatic	17,885	16,624	1,241
Cabriolet Cabat, 5-Speed	18,950	17,600	1,350
Cabriolet Cabat, Automatic	19,495	18,091	1,404
Corrado, 5-Speed	\$19,860	\$18,419	\$1,441
Corrado, Automatic	20,655	19,125	1,520
Passat GL 4 Door Sedan, 5-Speed	\$17,550	\$16,340	\$1,210
Passat GL 4 Door Sedan, Automatic	18,345	17,056	1,289
Passat GL 4 Door Wagon, 5-Speed	17,970	16,718	1,252
Passat GL 4 Door Wagon, Automatic	18,765	17,434	1,331

You can pick up your new Volkswagen  
at one of these locations:

NO CHARGE GERMAN LOCATIONS	NOMINAL CHARGE EUROPEAN LOCATIONS
Bremen	Salzburg, Austria \$115
Frankfurt	Brussels, Belgium \$115
Hamburg	Copenhagen, Denmark \$290
Stuttgart	London, England \$290
Munich	Luxembourg, Luxembourg \$115
Wolfsburg	Oslo, Norway \$115
Osnabruck	
Hannover	
Wiederbruck	

When your trip is over, drop off your Volkswagen  
at one of these locations:

NO CHARGE GERMAN LOCATIONS	NOMINAL CHARGE EUROPEAN LOCATIONS	FOR ALL MODELS EXCEPT VANAGON	FOR ALL MODELS OF VANAGON
Bremen	Amsterdam, Netherlands	\$71	\$16
Duesseldorf	Antwerp, Belgium	\$142	\$153
Erden	Brussels, Belgium	\$142	\$153
Frankfurt	London, England	\$142	\$153
Munich	Luxembourg, Luxembourg	\$153	\$175
Stuttgart	Zurich, Switzerland	\$262	\$327
Hamburg			

\*Dealer prep and destination charges included in price.

NOTE: European Delivery base prices include the Catalyst Retrofit, Emission Testing and customs processing fee.

Volkswagen of America, Inc. (VWUSA) reserves the right to make product and price changes at any time, without notice. VWUSA will not increase prices after issuance of the "Confirmation for European Tour Delivery Order and Receipt," except that VWUSA reserves the right to make price adjustments related to, or necessitated by, the actions of agencies or entities of any government.

Volkswagen of America, Inc. believes the specifications in this brochure to be correct at time of printing. However, specifications, standard equipment and options are subject to change without notice. Some options may be unavailable when your vehicle is built. Please ask your dealer for advice concerning current availability of options and verify that your vehicle includes the optional equipment you ordered. Tires are supplied by various manufacturers.

The Volkswagen Delivery in Europe Program is also governed by specific contractual provisions in the order form. Your dealer would be pleased to give you a copy.