AMERICA'S
FINEST
MOTORCAR



THE 1959 IMPERIAL

CONTINUOUS
SALES
COME
THROUGH
"THE
SELLING
CYCLE"



- 1. PROSPECTING
- 2. QUALIFYING
- 3. PRESENTING
- 4. **DEMONSTRATING**
- 5. TRADING
- 6. CLOSING
- 7. DELIVERING
- 8. FOLLOW UP

MY Customer

MY CUSTOMER is not dependent on me —I am dependent on him.

MY CUSTOMER is not a cold statistic he is a flesh-and-blood human being with feelings and emotions like my own.

MY CUSTOMER is not someone to argue or match wits with.

MY CUSTOMER is a person who brings me his wants—it is my job to fill those wants.

MY CUSTOMER is deserving of the most courteous and attentive treatment I can give him.

MY CUSTOMER is the life-blood of this and every other business.

1959 IMPERIAL

Manufacturer's Suggested Retail Prices*

MODEL	BASIC VEHICLE		TRANSPORTATION CHARGES	TOTAL*
		le:		
IMPERIAL CUSTOM				
Sedan	\$5,016.00		g 9 P	
4-Door Southampton	5,016.00			
2-Door Southampton	4,909.50			
IMPERIAL CROWN				
Sedan	5,647.00			
4-Door Southampton	5,647.00			
2-Door Southampton	5,403.00			
Convertible Coupe	5,773.50			
IMPERIAL LE BARON				
Sedan	6,103.00		Management of the	
4-Door Southampton	6,103.00			

^{*}State and/or local taxes, if any, license, title fees, options and accessories are not included.

STANDARD EQUIPMENT TABLE

ITEM	IMPERIAL CUSTOM	IMPERIAL CROWN	IMPERIAL LE BARON
Armrest, Folding Center, Front	N.A.	STD.	STD.
Armrest, Folding Center, Rear	STD.	STD.	STD.
Ash Receiver(s), Front and Rear	STD.	STD.	STD.
Carpet, Front and Rear Compartments	STD.	STD.	STD.
Carpet, Luggage Compartment Floor	STD.	STD.	STD.
Clock, Electric	STD.	STD.	STD.
Dual Exhausts	STD.	STD.	STD.
Foam Rubber Seat Cushion, Front	STD.	STD.	STD.
Foam Rubber Seat Cushion, Rear	STD.	STD.	STD.
Gas Tank Fuel Filter	STD.	STD.	STD.
Hand-brake Flasher	STD.	STD.	STD.
Lights, Back-up	STD.	STD.	STD.
Light, Glove Compartment and Map	STD.	STD.	STD.
Mirror, Manual Tilt-type, Inside, Rear-View	EXTRA	STD.	STD.
Mirror, Outside—Left	EXTRA	STD.	STD.
Mirror, Vanity	EXTRA	STD.	STD.
Oil Filter	STD.	STD.	STD.
Power Seat—6-Way	EXTRA	STD.	STD.
Power Steering	STD.	STD.	STD.
Power Brakes	STD.	STD.	STD.
Power Windows	EXTRA	STD.	STD.
Safety-Cushion Dash Panel	STD.	STD.	STD.
Steering Wheel, Custom-Padded	. STD.	STD.	STD.
Switches, Interior Light, Front and Rear Door	STD.	STD.	STD.
TorqueFlite Transmission	STD.	STD.	STD.
Undercoating and Hood Insulating Pad	STD.	STD.	STD.
Windshield Washer	STD.	STD.	STD.
Windshield Wipers, Variable-Speed Electric	STD.	STD.	STD.

OPTIONAL ACCESSORY GROUPS

Manufacturer's Suggested Retail Prices**

	IMPERIAL CUSTOM	IMPERIAL CROWN	IMPERIAL Le baron
Push-Button Custom Conditionaire Heater Radio—Electro Touch Tuner, including Power Antenna and Rear-Seat Speaker Mirror—Left, Outside, Remote-Control Power Seat, 6-Way, Custom Swivel Power Windows Accessory Package "A": Dor-Guards, Vanity Mirror, Rear License-Plate Frame	\$689.75	\$424.80	\$424.80
GROUP 312 Group 311 except: Power Seat will be less Swivel	588.40	323.45	323.45
GROUP 313 All of the items in Group 311 plus: Defogger Solex Glass Flight-Sweep Deck Lid Auto-Pilot Sure-Grip Differential	974.65	709.70	709.70
GROUP 314	873.30	608.35	608.35

Conditioning Unit.

Prices shown are for 4 door models.

Power Seat less Swivel, Power Windows, Vanity Mirror and Rear License-NOTE-Accessory Groups not offered on Convertible. Groups 313 and 314 are not available with Deluxe-Dual Air Plate Frame are standard on Crown and LeBaron Models. **State and/or local taxes, if any, are not included.

OPTIONAL EQUIPMENT AND ACCESSORIES Manufacturer's Sugg ested Retail Prices**

		PRICES**			
ORDER CODE NO.		IMPERIAL CUSTOM	IMPERIAL Crown	IMPERIAL LE BARON	
341	Air Conditioner w/Cust. Cond. Heater	\$590.20	\$590.20	\$590.20	
342	Air Conditioner, Deluxe Dual Unit w/Cust. Cond. Heater	777.75	777.75	777.75	
391	Automatic Beam Changer	54.90	54.90	54.90	
397	Auto-Pilot	96.80	96.80	96.80	
309	Deck Lid, Flight-Sweep	55.45	55.45	55.45	
398	Defogger, Rear Window (N.A. Conv. or w/Deluxe-Dual A.C.).	21.45	21.45	21.45	
399	Differential, Sure-Grip	57.45	57.45	57.45	
335	Electric Door Locks, 4-Door Models (with Power Windows only)	72.10	72.10	72.10	
335	Electric Door Locks, 2-Door Models (with Power Windows only)	47.40	47.40	47.40	
345	Heater, Push-Button Custom Conditionaire	136.30	136.30	136.30	
347	Heater, Instant (N.A. with Air Conditioning)	164.95	164.95	164.95	
	Landau, Black (on Southamptons only)	31.20	31.20	31.20	
381	License-Plate Frame, Front	6.05	6.05	6.05	
405	Mirror-Matic (Auto. Tilt-type Mirror)	22.20	18.20	18.20	
404	Mirror, Manual Tilt-type, Inside, Rear-View	4.00	STD.	STD.	
401	Mirror, Outside—Left	6.85	STD.	STD.	
403	Mirror, Outside—Right	6.85	6.85	6.85	
402	Mirror, Outside—Left—Remote-Control	18.75	11.90	11.90	
	Paint—Two-Tone	20.45	20.45	N.A.	
303	Power Front Seat, 6-Way	124.80	STD.	STD.	
304	Power Windows	125.00	STD.	STD.	
445	Radio, Electro Touch Tuner (with Foot Control)	168.80	168.80	168.80	
329	Roof, Landau—Silvercrest (Southamptons)	139.80	139.80	139.80	
466	Solex Glass with Shaded Windshield	53.75	53.75	53.75	
362	Swivel Seat, Custom—Front (Power)	226.15	101.35	101.35	
19	Tires, Whitewall 9.50 x 14"	55.10	55.10	STD.	
29	Tires, Whitewall Nylon, 9.50 x 14"	76.55	76.55	27.50	
396	True-Level Torsion-Aire (Rear)	155.90	155.90	155.90	

^{**}State and/or local taxes, if any, are not included.



This MoPar trademark stands for having the right parts and accessories at the right place at the right time. They are right because every MoPar part and accessory is engineered precisely to the original equipment standard of all Chrysler Corporation vehicles. Our customers have purchased the finest products in the automotive industry—they deserve the best in "Bumper to Bumper" parts and service. And the best in service means using MoPar—genuine Chrysler Corporation Parts.

MoPar Division—Chrysler Motors
Corporation
Detroit 31, Michigan

THE 1959 IMPERIAL

EXCELLENCE WITHOUT EQUAL