



New Falcon. The Supreme Road Car. Born beautiful and strong—new Falcon 500, Futura, Fairmont, Falcon GT... Australia's number one road cars! Low, lean, lithe, with totally new styling—designed, engineered and built in Australia to put you first on the road.

Their sleek, aerodynamic lines take the eye whenever you take the road. They're quieter because they're stronger ... stronger because they're better built ... with more room ... the most luxurious interiors ... the most comfortable driving position of any car in Falcon's class.

Once you drive one, you won't settle for anything less. You'll like the smooth, road-hugging feel from the widest track. The extra sureness on corners. The added

response that comes from big 'sixes' or new higherperforming Australian V8's. The extra solidness that comes from Ford's exclusive Torque-box chassis. The way it stops with the biggest brakes.

Another feature to add to your pleasure of motoring is Aeroflow flow-through ventilation. With separate controls for you and your passenger, it allows streams of fresh, filtered air to be directed to either floor-level, or face-level, or both.

For greater vision, and to minimise blind-spots, there

are new ventless front windows with slimmer front and centre pillars and a bigger all-round glass area.

For greater peace of mind as you drive, and in addition to Falcon's basic safety advantage—its handling and surefooted ride under all conditions—there's a longer list of safety features standard on every Falcon.

There's a new bigger boot—now 27.6 cu. ft. And an even bigger range of options . . . an almost infinite variety that lets you design your Falcon exactly the way you want it.

New Falcon, obviously a lot of car, a trend-setting car.

But for the full excitement, you have to get behind the wheel and discover for yourself the pleasure of driving it. Your Ford Dealer will be happy to give you the keys.

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FAİRMONT. Elegant styling. Sheer luxury. Lavishly equipped. All planned to reflect top-of-the-line motoring and personal pride-of-ownership.

Complementing its clean, flowing lines is Fairmont's own discreet ornamentation: chrome window-surrounds, doorsill mouldings, wheel-arch and rocker panel mouldings and full-wheel-covers.

Inside, the sumptuous interior is designed to spoil you. Inside, the sumptuous continued lounge seats recline to any position you desire. There are foldaway centre armrests front and rear. Rich and supple upholsteries. Deep wall-towall carpeting. New Aeroflow flow-through ventilation. Special reading lights in the rear. Special sound deadening all around. All standard.

The all-new cockpit instrument panel is fully padded—and features rocker-switch controls for added safety. Everything is easy to see, easy to reach—including the new Blendaire 2-speed heater-demister controls.

Also standard is Ford's high-performing 250 CID, 155horsepower 'six', SelectShift 3-speed Cruisomatic transmission and turbo-cooled power disc brakes. Then there's that 'something extra' you feel as you drive . . . smooth riding . . flat cornering . . easy handling . . all courtesy of Fairmont's widest track, unsurpassed wheelbase and lowest centre-of-gravity.

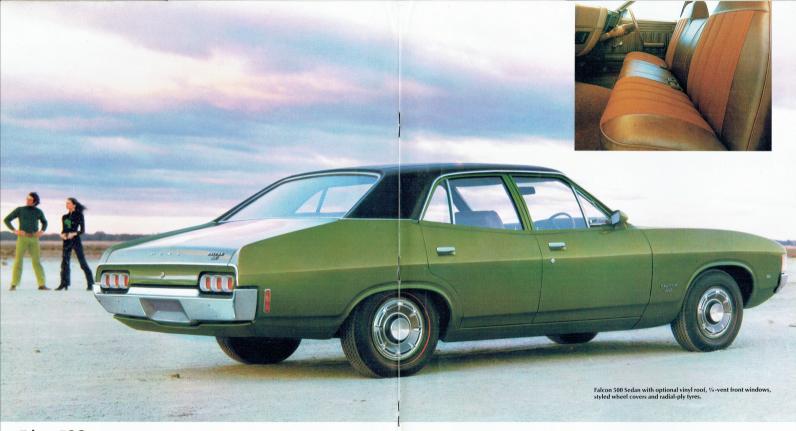
For tailoring your Fairmont to your personal specifications there's an exciting range of options. The full list is on page 15, but here are some you'll want to consider: sports console with armrest, as shown right; nylon-weave seat trim; power steering; air-conditioning; power windows and stereo-radio(tage player.

Fairmont Standard Equipment Highlights: Apart from items mentioned above: steering and transmission lock * ventless front windows * padded door-pull/armrest* lockable and illuminated glove-box * interior courtesy lights operated by all doors * centre dome light * prismatic day/night mirror * dual-tone horn * lane-change indicator * roof insulation * reversing lights and luggage compartment light * all the Ford Lifeguard Design safety features listed on page 16.

Fairmont interior with optional sports console/armrest, T-bar Cruisomatic transmission and cloth seat trim.







FACON 500. Sleeker. Lower. Wider. Roomier. And even better to drive. It's the leader in value-packed motoring with a lot more going for you than any other in its price range.

Interiors are crafted in luxury-quality vinyl in a wide choice of colours. Deep-pleated and cushioned high-back seating is standard. The new cockpit-style dash is deeply padded and features rocker-switch controls. You have Aeroflow flow-through ventilation and separate Blendaire 2-speed hetaer/demister. There's also Ford's

exclusive steering column lock that locks your car in gear so it's not only thief-proof, but guards against children taking it out of gear.

The biggest interior in its class—with increased legroom, shoulder-room and hiproom—gives you and your family relaxing stretch-out comfort.

Your power comes lively with Ford's extremely durable, and economical, 130-horsepower 200 CID 'six'—teamed with 3-speed fully-synchromesh transmission. The widest track in its class, lowest centre-of-gravity

and exclusive Torque-box chassis provide superb handling and the strength to take the roughest going . . . proven suspensions with new shock-absorbers provide a smoother ride.

There's a host of better-idea options to let you design your own personalised road car. Among them: bucket seats; sports-console with armrest; floor shifts (T-bar automatic or all-synchro, 4-speed manual); nylon-weave seat trim; power steering; air-conditioning; and the Grand Sport Rally Pack shown on page 14.

Falcon 500 Standard Equipment Highlights: Apart from items mentioned on left: wrap-around one-piece bumper-bars *wrap-around from turn/park lights *rear side-marker-lights *roof insulation and sound-deadening *centre dome light *2-speed electric, non-lift windscreen wipers *push button electric windscreen washers *exterior styled rear-view mirror *flush exterior door handles *interior courtesy lights operated by front doors *reversing lights *lane-change indicator. All the Ford Lifeguard Design Safety features listed on page 16.



FAICON GT. The Beautiful Driving Machine. An exciting new blend of beauty, luxury . . . and pure action. Equally at home on city streets or open highway. Road-hugging. Straight tracking, Flat cornering, Eye-stopping.

Take charge. You get a 300-horsepower 351 CID 4-barrel V8 that breathes big and easy through NASA scoops. A remote-control, close-ratio 4-on-the-floor all-synchro shift. Lowered competition-type suspension. Super-duty shock-absorbers. ER70 red-wall wide-oval tyres. Turbo-cooled power disc brakes. Quartz-iodine long-range driving lights.

Inside? Just as replete: Fully-reclining, highback bucket seats. Sports-console with armrest. Sports steering wheel with rim-squeeze horn. Electric clock. Aeroflow flow-through ventilation. Blendaire heater and demister. Carpeting. Special reading lights. And a special, fully-equipped cockpit dash: tachometer; ammeter; oil-pressure, temperature and fuel gauges; speedometer and odometer: rocker-switches for all controls.

Falcon GT Standard Equipment Highlights: Additional to items mentioned above: dual exhausts · competition twin-plate clutch for high-torque transmission * limited-slip differential * special 6 JJ sports steel wheels with safety-rims • 17.5 gallon fuel tank • flip-type fuel-cap • dual brake system with warning light * sound-proofed interior including insulated roof . foldaway rear centre armrest * padded door-pull/armrests interior courtesy lights operated by all doors · lockable steering and transmission · prismatic day/night mirror * cigar lighter * rear package tray * dual-tone horn * wrap-over door trim · lane-change indicator. All Ford Lifeguard Design Safety features listed on page 16.

Options include: SelectShift Cruisomatic T-bar transmission * power windows * tinted side and rear windows • sliding sun-roof • variable-ratio power steering. The complete option listing is on

with optional sliding sun-roof.

Performance...

The new Falcon rides, steers, corners, brakes and handles with remarkable new ease and precision ... it's built for total performance.

The most obvious change to the new Falcon is in style. It has the look of a sleek, luxury car. But there are other design changes . . . engineering refinements and additions . . . to add to your driving pleasure, Many of which can't come from the drawing board alone.

Honed through open competition . . . one reason Falcon has dominated Motor Sport is the extra strength and built-in durability that enable it to stand up to gruelling punishment. The lessons we learned from open competition helped us mould the new Falcon into the kind of performer you just can't develop on the drawing board or in product laboratories alone. It's hard-muscled. sure-footed, remarkably free from vibration, easy to control — built for total performance. This will make a difference to your driving. It shows up in the way the new Falcon clings to the road . . . steers with precision . . . brakes smoothly at your command . . . feels comfortable

even after you've spent long hours

behind the wheel.

Stronger . . . smoother . . . steadier . . . The new Falcon stands on an

increased track, the widest in its class. It has more steel in its body. The body structure itself. together with suspensions, transmissions, axles, steering and brakes are all extra-heavy duty. The solid and exclusive

Torque-box chassis construction remains unchanged - massive steel frames and crossmembers run the entire length of the underbody . . . special shock-absorbing steel boxes near each wheel

absorb and deflect road-shocks away from the body . . . 'Iso-Clamp' axle mountings mean no metal-to-metal contact between the axle and body. The rugged and proven suspension system is retained, but with refinements to the shock-absorbers. You'll feel the difference in Falcon's smooth, steady ride.

Engines . . . All told, there are six, Three 6-cylinder and three V8's.

The Sixes develop high torque at low engine revs. They're proven, rugged engines, with many outstanding features. These include 7 main-bearing crankshafts with 8 counterweights for exceptional smoothness . . . autothermic pistons and isolated exhaust systems for greater quietness . . . plus outstanding fuel economy.

There's a new range of V8's. The 302 CID and 351 CID 2-barrel engines are now all-Australian. They've been re-engineered to the competition-proven 'Cleveland' design, with a resulting increase in horsepower and torque for even more impressive performance. The super-high-performance 351 CID, 4-barrel V8 belongs to the GT only.

Slip behind the wheel. While the new Falcon looks lower and sleeker it actually gives you more room than its predecessor. You sit low . . . relaxed . . . in specially contoured seating for the maximum driving comfort.

Falcon's aerodynamic styling gives you another advantage, too. It allows for a lower centre-of-gravity and knifes through wind for smoother, straight-line going.

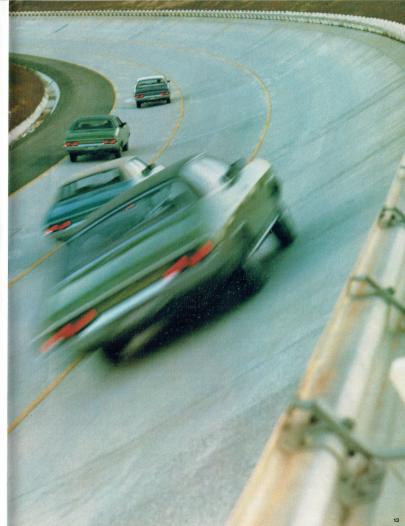
Discover for yourself the solid, stable feeling that Falcon owners praise. A test-drive shows a car's true worth . . . that's why it's worth a thorough test-drive in Falcon before you buy a new car.

ENGINE SPECIFICATIONS								
Engines	200 GID	250 CID	Special	302 CID	351 CID	GT		
	Six	Six	250 Six	V8	V8	V8		
Carburettion	Single	Single	2	2	2	4		
	Barrel	Barrel	Barrel	Barrel	Barrel	Barrel		
Displacement: Cubic Inches Cubic Capacity	200 3280	250 4100	250 4100	302 4950	351 5750	351 5750		
Bore	3.68" x	3.68" x	3.68" x	4.0" x	4.0" x	4.0" x		
Stroke	3.13"	3.91"	3.91"	3.0"	3.5"	3.5"		
Compression	9.1:1	9.3:1	9.3:1	9.5:1	9.7:1	11.0:1		
Max BHP	130	155	170	240	260	300		
at RPM	4600	4000	4600	5000	4600	5400		
Max Torque	190	240	250	305	355	380		
(lb/ft) at RPM	2000	1600	2800	2600	2600	3400		

(lb/ft) at RPM	2000	1600	2800	2600		2600	3400
POWER TRA	IN COM	MBINAT	IONS	FALCON 500	FUTURA	FAIRMONT	FALCON GT
200 CID, 130-hors All-synchro, 3-			ımn)		х	х	х
SelectShift Crui	isomatic 3	-speed (d	column)	OPT	Х	X	Х
250 CID, 155-hors All-synchro, 3-s	sepower S speed ma	Six with: nual (colu	ımn)	OPT		O/R	X
All-synchro, 4-6	on-the-flo	or manua	I	OPT	OPT	O/R	Х
SelectShift Crui	somatic 3	-speed (d	column)	OPT	OPT	•	Х
SelectShift Crui	isomatic 3	-speed (1	Γ-Bar)	OPT	OPT	OPT	Х
Special 250 CID, 170-horsepower Six with: All-synchro, 3-speed manual (column)		OPT	ОРТ	ОРТ	х		
All-synchro, 4-	on-the-flo	or manua	1	OPT	OPT	OPT	Х
SelectShift Cruisomatic 3-speed (column)		OPT	OPT	OPT	Х		
SelectShift Cruisomatic 3-speed (T-Bar)			OPT	OPT	OPT	Х	
302 CID, 240-horsepower V8 with: All-synchro, 3-speed manual (column)		OPT	ОРТ	OPT	х		
All-synchro, 4-	on-the-flo	or manua	1	OPT	OPT	OPT	X
SelectShift Crui	somatic 3	-speed (d	column)	OPT	OPT	OPT	Х
SelectShift Cruisomatic 3-speed (T-Bar)			OPT	OPT	OPT	Х	
351 CID, 260-hp, All-synchro, 4-	2-barrel V	/8 with: or manua	ı	OPT	ОРТ	OPT	х
SelectShift Crui	isomatic 3	-speed (d	column)	OPT	OPT	OPT	Х
SelectShift Crui	somatic 3	-speed (1	T-Bar)	OPT	OPT	OPT	Х
High-Performanc 4-barrel V8 with: All-synchro, 4-				х	х	x	
SelectShift Crui	somatic 3	-speed (1	(-Bar)	X	Х	X	OPT

Code for chart: . means standard equipment. "OPT" means optional at extra cost. "O/R" means optional at reduced cost. "X" means not available.

> At right: The constant-speed test track at the Ford proving grounds, You Yang mountains, Victoria,





Fairmont Sedan with GS pack



Design Your Own Personal Road Car...

Add your own special blend of luxury, convenience, performance and styling, with Falcon's exciting options. To be a Grand Sport, First, pick your model . . . Falcon 500. Futura, or Fairmont, Then add the GS Rally Pack: Outside . . . sweeping side-stripes along the fender tops and special styled steel wheels. Inside . . . a wood-

grained sports steering wheel with a full-circle rimsqueeze horn and a special GS cockpit dashboard with tachometer; ammeter; oil-pressure, temperature and fuel gauges; electric clock; speedometer and odometer. Take it from there. Add snug contoured bucket seats

(Falcon 500 and Futura models) . . . sports console with armrest . . . 4-cn-the-floor manual or T-Bar automatic . . . stereo radio/ tape player . . . vinyl roof . . . or sliding sun-roof. The list goes on and on.

Here's a few Falcon options you may be particularly interested in:

Variable-ratio power steering . . . gives you completely effortless handling and parking . . . with precise, instant response and a positive 'feel' of the road in any situation. Power windows . . . let you raise or lower all four side

windows as easily as pointing your finger. Individual controls on doors allow passengers to regulate their window. Master control on driver's door has a "lock-out" switch to de-activate other individual controls.

Quarter-vent front windows . . . if you prefer them. With standard Aeroflow flow-through ventilation it means you have two fresh-air systems.

Tinted glass ... on side and rear windows reduces glare. keeps you cooler inside.

Stereo radio/tape player . . . solid-state 8-track stereo/radio combination with 4-speaker system brings you a magnificent experience in rich sound. Takes any 8-track cartridge.

SelectAire air-conditioning . . . warms, cools, ventilates, defrosts. You literally travel in a climate of your own

Five vinyl roof colours . . . black, brown, beige, blue, green . . . for a perfect combination with any body colour. Cloth seat trim ... nylon-weave seat inserts add to the interior's eye-appeal, provide extra coolness in hot weather, are extremely long-wearing.

HERE'S FALCON'S FULL LIST OF OPTIONS	FALCO	77	FAIR	FALCO	
(Engines and transmissions listed on Page 12)	N 500	TUR.	NON	ON GT	

(Engines and transmissions listed on Page 12)	500	URA	ONT	V GT
LUXURY EQUIPMENT				
Power windows—front and rear (a)	Х	OPT	OPT	OPT
Tinted side and rear windows (a)	OPT	OPT	OPT	OPT
Quarter-vent front windows	OPT	OPT	OPT	OPT
Variable ratio power steering	OPT	OPT	OPT	OPT
Sun roof	OPT	OPT	OPT	OPT
Stereo radio-tape player with 4-speaker system	OPT	OPT	OPT	OPT
SelectAire integrated air-conditioning (b)	OPT	OPT	OPT	OPT
Nylon-weave seat trim inserts	OPT.	OPT	OPT	OPT
Deep-pile carpeting (c)	OPT	•	•	•
Full-width front seat with foldaway centre armrest	х	•	OPT/R	×
Reclining front bucket seats — with foldaway centre armrest — with sports console/armrest (d)	OPT OPT	OPT OPT	• OPT	NA •
11-transistor push-button radio	OPT	OPT	OPT	OPT
7-transistor manual radio	OPT	OPT	OPT	OPT
Electric clock	OPT	OPT	OPT	•

Safety-belt warning light and front belt

locking retractors

TYRES AND WHEELS

Front seat-belt 'stalks' (bucket seats only)	OPT	OPT	•	•
PERFORMANCE EQUIPMENT				
Power disc brakes (front)	OPT	•	•	•
6-inch road wheels	NA	NA	NA	•
6-inch Mag. type sports road wheels	OPT	OPT	OPT	OPT
Lowered competition-type suspension (e)	OPT	OPT	OPT	•
'Hi-Ride' suspension	OPT	OPT	OPT	Х
Limited-slip differential	OPT	OPT	OPT	•
Super-duty shock absorbers	OPT	OPT	OPT	•
Dual exhaust system (f)	OPT	OPT	OPT	•
Special heavy-duty dust package (needed only under extreme dust conditions)	ОРТ	OPT	ОРТ	OPT
Special heavy-duty protection package, com- prising heavy-duty air cleaner, engine stone- guard, fuel tank guard, heavy-duty mounting plates for rear shock absorbers	ОРТ	ОРТ	ОРТ	ОРТ
Heavy-duty battery	OPT	OPT	OPT	•
Adjustable spoilers, front and/or rear	Х	Х	Х	OPT

OPT OPT OPT

EXTERIOR/APPEARANCE ITEMS				
Grand Sport rally package (described on the opposite page)	OPT	OPT	OPT	х
Special protection group, comprising: front and rear bumper over-riders with black rubber inserts, full-length body-side mouldings with black vinyl inserts	ОРТ	ОРТ	OPT	OPT
Vinyl covered roof — in black, beige, brown, green or blue	OPT	OPT	OPT	OPT
Styled full wheelcovers	OPT	•	•	Х
Exterior rear-view styled mirror (pass side)	OPT	OPT	OPT	OPT
Remote control racing mirror (driver's side)	OPT	OPT	OPT	•
Tutone paint (white roof)	OPT	OPT	OPT	OPT
Laminated and graduated-tint windscreen	OPT	OPT	OPT	OPT

Extra-low-profile: 6.95 x 14, black side-wall, 5JJ safety wheels	•	•	•	X
6.95 x 14, white side-wall, 5JJ safety wheels	OPT	OPT	OPT	X
7.35 x 14, black side-wall, 5JJ safety wheels	OPT	OPT	OPT	Х
7.35 x 14, white side-wall, 5JJ safety wheels	OPT	OPT	OPT	X
Radial-Ply: 185 x 14, black side-wall, 6JJ safety wheels	ОРТ	OPT	OPT	Х
Special ER70 x 14, red side-wall, wide-oval,	OPT	OPT	OPT	

Code for above: . means standard equipment. 'OPT' means optional at extra cost, 'OPT/R' means optional at reduced cost, 'X' means not available.



Sliding sunroof



Mag-type sports wheels

Quarter-vent front windows



SelectAire air-conditioning



Power windows



Stereo radio/tape

Safety Features

Ford, the industry's safety pioneer, makes cars as strong and safe as possible—to protect you. The results of this policy are reflected in the following list of Ford Lifeguard Safety Features. They are standard on every model Falcon. They are built-in to (a) reduce the likelihood of an accident occurring and (b) reduce the likelihood of personal injury in case of an accident.

Rear fender side-marker lights incorporating reflectors and turn signals · wrap-around front turn/park lights · high-intensity headlights · reversing lights * high-backed front seats * locking steering column-automatically locks transmission, steering mechanism and ignition * deeply-recessed and padded cockpit-type instrument panel * rockerswitch type controls * windscreenmounted, breakaway, anti-glare interior rearview mirror * 'Blendaire' heater/ demister with 2-speed fan * face-level Aeroflow flow-through ventilation · collapsible steering column · impactabsorbing steering wheel with full-width padded hub * padded sunvisors * padded door-pull armrests * double-grip safety door locks * recessed interior door handles * flush-mounted exterior door handles * 2-speed electric windscreen wipers * non-lift, non-reflective wiper blades * push-button 4-jet programmed electric windscreen washers * thick safety-plate glass windscreen with 'zonetoughened' area in front of driver, and safety-glass all other windows * Slimpillar design-for greater visibility * dual hydraulic brake system with warning light * exterior rear-vision styled mirror. double-sided safety-rim wheels * seat belts: 2 lap-sash, 1 lap with full-width front seats; 2 lap-sash with bucket seats; 2 lap-sash, 1 lap in rear with all models . seat belt stalks (with front bucket seats).

Specifications

Clutch (Manual Transmission): Diaphragm spring type, single cushion disc dry plate, hydraulically operated. 200 CID 6-cylinder engine-diam. 9.25", friction area 77.8 sq. ins. 250 CID 6-cylinder engine-diam, 9.50", friction area 78 sq. ins. 250 CID 2-barrel 6-cylinder engine-uprated 9.50" diam. 302 and 351 CID 8-cylinder enginesdiam. 10.0", friction area 85.5 sq. ins. GT engine: Twin plate diaphragm spring type. Dry plate, hydraulically operated. Manual Transmission: Column shift: 3 forward speeds all-synchro - 1 reverse. Ratios: 6-cylinder: 1st - 2.95: 2nd - 1.69: 3rd-1.00; reverse-3.67. 8-cylinder: 1st-2.71: 2nd-1.69: 3rd-1.00: reverse-3.37. Four-On-The-Floor Manual: All synchro-

4th – 1.00; reverse – 2.78.

Automatic Transmission: 200 CID and 250 CID 6-cylinder engines with Cruisomatic Ratios: 1st–2.39; 2nd – 1.45; 3rd – 1.00; reverse – 2.09. 302 CID V8 Cruisomatic: 1st–2.46; 2nd – 1.46; 3rd – 1.00; reverse – 2.20. 351 CID V8 Cruisomatic: 1st–2.46; 2nd – 1.46; 3rd – 1.00; reverse – 2.20, 351 CID V8 Cruisomatic: 1st–2.40; 2nd – 1.47; 3rd – 1.00; reverse – 2.0, CT351 Cruisomatic: 1st–2.40; 2nd – 1.47; 3rd – 1.00; reverse – 2.00.

Ratios: 1st-2.78; 2nd-1.93; 3rd-1.36;

Rear Axle: Ratios (to 1): 200 CID 6cylinder engine (manual/automatic) 3.23. 250 CID 6-cylinder engine (3 speed manual) 3.23; (automatic) 2.92. (4 speed manual) 3.23; (302 CID V8 (manual/ automatic) 2.92. 351 CID V8 (manual/ 3.00; (automatic) 2.75. GT V8 (manual) 3.00; (automatic) 2.75.

Front Suspension: Angle-poised balljoint type. Heavy duty coil springs with hydraulic shock absorbers. Torsion bar ride stabilizer.

Rear Suspension: Semi-elliptic asymmetrical, longitudinally-mounted leaf springs. Diagonally mounted hydraulic shock absorbers. Rubber bushed shackles. Steering: Recirculating ball type. Steering gear ratio – 20:1. GT fast ratio – 16:1. Optional power steering – variable ratio 17.5:1-11.5:1 at lock. Steering wheel-16' diam. Turning circle 39:16.

Brakes: Dual Line system with inbuilt warning light on instrument panel. Self-adjusting hydraulic, 10" x 2.25" front, 10" x 1.75" rear. Solid cast front drums. Bonded linings – area 154.4 sq. ins. Floating caliper-type power disc front brakes, turbo-cooled and ventilated, 11.25" diam. CT rear brakes are 10" x 2.25", flared and finned.

Weights: Approximate kerb weight with 200 CID engine, manual transmission – from 3036 lbs. Add 29 lb. for Cruisomatic.

Fuel Tank Capacity: 17.5 gals.

Dimensions: Overall length – 186.5", overall width – 74.8", overall height – 53.9", wheelbase – 111". Track: front – 60.5", rear – 60". Ground clearance – 5.4"

Warranty: Falcon gives you warranty protection for 12,000 miles or 12 months whichever comes first, excluding tyres and tubes which are warranted by their manufacturer. Every Falcon is warranted against defects in materials and work-manship for this period. Owners are responsible only for normal maintenance and routine replacement of maintenance items.

The specifications referred to herein were in effect at the time this publication was approved for printing; however, find their Genamy of Natistal intented unfor find Seles Company of Australia Limited, reserve the right; subject to the laws of any state or territory and the regulations of any competent authority which may be applicable at the time, at its discretion and without notice, to change specifications and prices of the products reterred to herein at any time and without incurring any liability whatsoever to any purchaser thereof. Some of the FORD SALIS COMPANY OF AUSTRAIA UNITED, Rec. (DIFFER) and Company of the FORD SALIS COMPANY OF AUSTRAIA UNITED. Rec. (DIFFER) and SALIS COMPANY OF AUSTRAIA UNITED. Rec. (DIFFER)



