

ENGINE

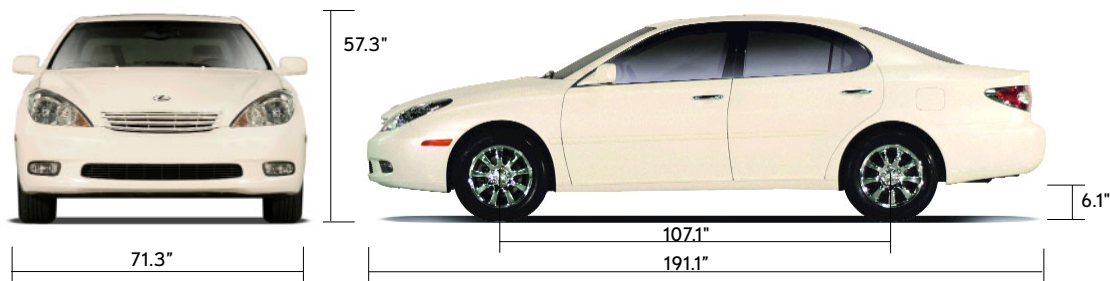
Type	60° V6, aluminum block and heads, certified Ultra-Low Emission Vehicle II (U-LEV II)
Displacement	3.3 liters (202 cubic inches)
Valvetrain	Four cam, four valves per cylinder, with continuously Variable Valve Timing with intelligence (VVT-i)
Compression Ratio	10.8:1
Horsepower at RPM	225 hp @ 5,600
Torque at RPM	240 lb-ft @ 3,600

DRIVETRAIN

Transmission	Five-speed automatic Electronically Controlled Transmission with intelligence (ECT-i). Overdrive fifth gear, auto-select shift program, engine/transmission networking, flex-lockup torque converter.
Drive Wheels	Front, with optional Traction Control (TRAC).
Final Drive Ratio	3.29:1

BODY,
DIMENSIONS

Type	Five-passenger luxury sedan
Construction	Welded-steel unibody
Overall Length	191.1 in
Width	71.3 in
Height	57.3 in
Wheelbase	107.1 in
Ground Clearance	6.1 in
Curb Weight	3,460 lb
Fuel-tank Capacity	18.5 gallons
Trunk Capacity	14.5 cubic feet
Headroom	37.6/36.9 in (front/rear)
Legroom	42.2/35.6 in (front/rear)
Shoulder Room	56.8/55.8 in (front/rear)



2004 LEXUS ES Specifications (Continued)

CHASSIS

Vehicle Stability Control (VSC)	Optional. Integrates Anti-lock Braking System (ABS), optional Brake Assist and optional Traction Control (TRAC).
Suspension	<p>Front: Independent, MacPherson struts, ball-joint-type stabilizer bar, L-shaped lower arm, anti-dive geometry and suspension subframe.</p> <p>Rear: Independent, MacPherson struts, ball-joint-type stabilizer bar, dual links, suspension subframe and liquid-filled strut mounts.</p> <p>Available Adaptive Variable Suspension (AVS) with electronically modulated damping.</p>
Steering	Engine-speed-sensing, progressive power-assisted rack-and-pinion. 3.1 turns, lock to lock.
Brakes	Four-wheel power-assisted discs, with four-sensor, four-channel Anti-lock Braking System (ABS) with Electronic Brakeforce Distribution (EBD) and optional Brake Assist. 11.65-in vented (front), 10.6-in solid (rear) discs.
Wheels	16 x 6.5-in alloy wheels
Original Equipment Tires	Summer Bridgestone Turanza ER30 P215/60R16 94V (Code: 033-363) or All-Season Michelin Energy MXV4 Plus P215/60R16 94V (Code: 73527) or All-Season Bridgestone Potenza RE92 P215/60R16 94V (Code: 096628). Full-size spare with alloy wheel.

PERFORMANCE

0-60 MPH Acceleration	7.2 seconds ¹
1/4-Mile Acceleration	15.5 seconds ¹
Top Track Speed	143 mph ¹
Estimated Fuel Consumption	20/29 mpg city/highway ²
Aerodynamic Drag Coefficient	0.28
Turning Circle (curb-to-curb)	36.8 ft

TOTAL UNITS PRODUCED

Total	69,976
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DISCLAIMERS

¹Performance capacity figures are for comparison only and were obtained with prototype vehicles by professional drivers using special safety equipment and procedures. Do not attempt.

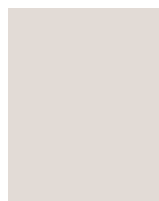
²Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 17 and 23 mpg in the city and between 24 and 34 mpg on the highway. (See www.fueleconomy.gov.)

2004 LEXUS **ES** Original Pricing and Options

PRICING			Manufacturer's Suggested
	<u>Code</u>	<u>Description</u>	<u>Retail Price (MSRP)</u> ³
	9000	ES 330 Luxury Sports Sedan	\$ 32,350
		Options	
	EA	Adaptive Variable Suspension (AVS), requires NL, ND, or PM and HL, VV	620
	FT	All-Season Tires	No Charge
	FK	All-Season Tires with Chrome Wheels	1,700
	HH	Heated Front Seats, requires ND, NL, or PM	440
	HL	High Intensity Discharge (HID) Headlamps and Rain Sensing Wipers, requires ND, NL, or PM	640
	HN	Power Rear Sunshade	210
	ND	Navigation System Package, includes Navigation System with Single-Disc CD Player, 6-CD Auto-Changer	2,220
	NL	Navigation System/Mark Levinson® Package, includes Navigation System with Single-Disc CD Player, Mark Levinson Audio System, and 6-CD Auto-Changer	3,120
	PM	Premium Package, includes In-Dash 6-CD Auto-Changer	570
	SE, SF, SG, SH, SI, SJ	SportDesign Edition, includes special Black Bird's-Eye Maple Wood Trim, Wood and Leather Trim Steering Wheel and Shift Knob, Channeled-Spoke Alloy Wheels, Black Pearl Emblems, SportDesign Door Emblems, Special Floor Mats, requires FT	600
	VV	Vehicle Stability Control (VSC) and Traction Control, requires ND, NL, or PM	650
	WU	Wood and Leather Trim Steering Wheel and Shift Knob	330
	XV	Power Adjustable Pedals	140

³The vehicle MSRP at launch included Delivery, Processing, and Handling fee. The Delivery, Processing, and Handling Fee was based on the value of the processing, handling and delivery services provided by Lexus and Lexus' overall pricing strategy. Federal, state, and local taxes, and advertising fees, if any, were additional. Prices included pre-delivery services. Suggested prices: These guidelines were provided by Lexus. The dealer was free to establish its own selling price, margin, or profit level.

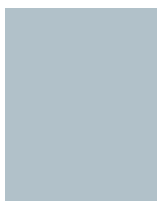
EXTERIOR COLORS



ALABASTER METALLIC
3Q4



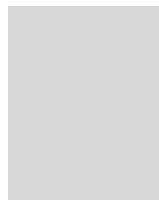
MYSTIC GOLD METALLIC
4P7



STARLIGHT PEARL
772



BLUE ONYX PEARL
8P8



MILLENNIUM SILVER METALLIC
1C0



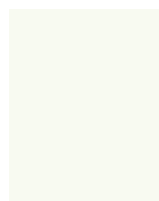
BLACK GARNET PEARL
3Q2



MYSTIC SEA OPALESCENT
6S5



BLACK ONYX
202



CRYSTAL WHITE
062