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LEXUS CERTIFIED PRE-OWNED

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THE CERTIFIED PRE-OWNED EXPERIENCE. Purchasing a vehicle ordinarily limits you to just two choices: a new car or a used one. But Lexus has created a very appealing third category. Between new and used is Lexus Certified Pre-Owned (CPO)—late-model, low-mileage vehicles in exceptional overall condition that provide full access to the Lexus experience. To begin with, Lexus CPO models undergo a rigorous inspection and reconditioning process and are backed by an extensive warranty. Although the vehicles are not technically new, they demonstrate the closest thing to new-car standards available. And Lexus provides customers with a premium ownership experience and the same level of integrity that new-Lexus buyers receive—such as generous financing and leasing options and many benefits that extend beyond the car itself. In other words, owning a Lexus Certified Pre-Owned Vehicle is a typical Lexus experience. And that, unquestionably, is a very good thing.



LEXUS VEHICLE INSPECTION

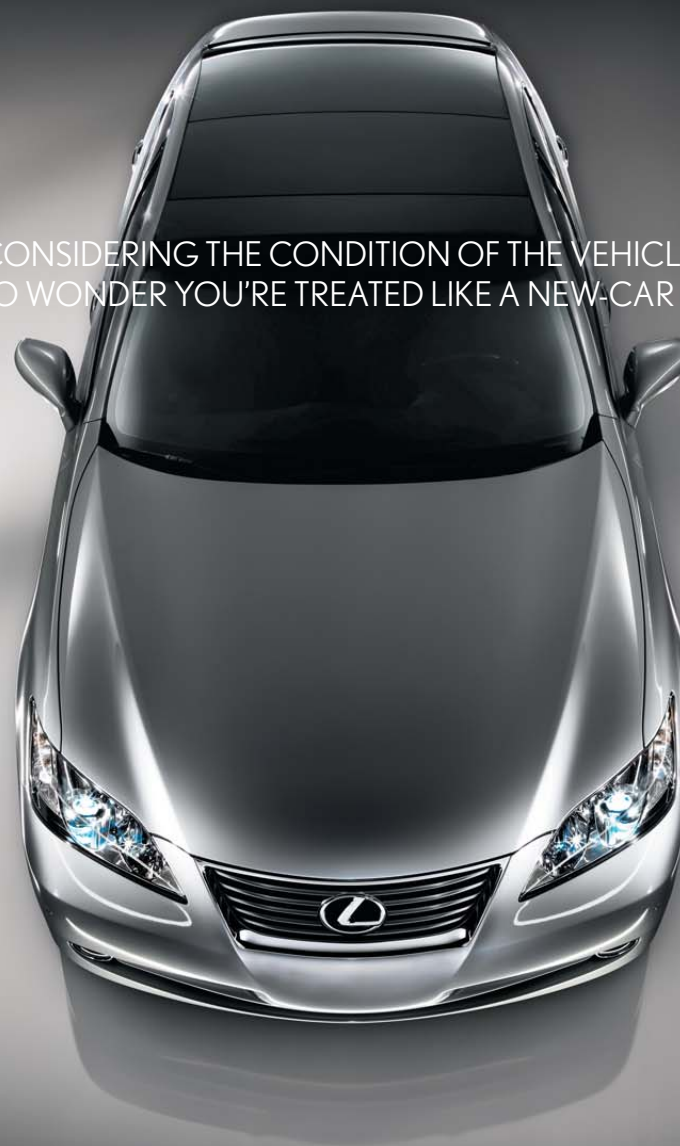


LEXUS OWNERSHIP EXPERIENCE



LEXUS-BACKED WARRANTY

CONSIDERING THE CONDITION OF THE VEHICLES,
IT'S NO WONDER YOU'RE TREATED LIKE A NEW-CAR BUYER.



Vehicle shown with available equipment.

Road Test.

Engine, transmission, brakes, handling and suspension are road-tested to meet new-vehicle standards.

Safety.

Seatbelts, headlamps, turn signals, cornering lamps and taillamp lenses must meet Lexus working standards.

Under the Hood.

Electrical and mechanical components, including battery, water pumps and belts, are examined and adjusted, if needed, to operate as designed.

Interior.

Audio systems, power windows and locks are maintained. Front- and rear-seat upholstery is rigorously inspected for imperfections and refurbished.

**Wheels.**

Tire alignment, chassis, subframe and frame rails are closely inspected for excessive wear or damage.

Exterior.

Paint finish is meticulously examined to ensure optimal surface appearance.

THE LEXUS CERTIFICATION PROCESS. Lexus dealers hand select each vehicle for certification, choosing only late-model, low-mileage automobiles in outstanding overall condition. Lexus-trained technicians then put these vehicles through a series of tests to help ensure reliability, quality and customer confidence—scanning for details even the most meticulous mechanic might overlook. Lexus also utilizes a CARFAX® Vehicle History Report to assess the car's background and help identify potential problems that may affect safety performance or resale value. Among other things, this could include critical items such as frame damage, accidents, previous airbag deployment and title and odometer discrepancies. Simply put, we won't call it Certified Pre-Owned unless we're confident it meets our strict Lexus standards.

IT'S YOUR CAR, BUT IT'S OUR REPUTATION.
PRESENTING THE LEXUS
CERTIFIED PRE-OWNED WARRANTY.

THE THREE YEAR/100,000 TOTAL VEHICLE MILE LEXUS WARRANTY. After passing a careful inspection and undergoing a thorough reconditioning, Lexus Certified Pre-Owned Vehicles receive a Lexus-backed, three-year-from-your-date-of-purchase or 100,000 total vehicle mile warranty.* This includes 24-Hour Roadside Assistance; a complimentary loaner car; and Trip Interruption Service,† which offers assistance should your vehicle ever break down while you're away from home. The Lexus Certified Pre-Owned limited warranty is more than just an extension of the vehicle's original warranty. It offers the very same benefits and protection new-car buyers receive. Meaning, Lexus provides CPO owners with virtually the same experience that new-Lexus buyers enjoy. Mission accomplished.

Vehicle shown with available equipment.



CERTIFIED PRE-OWNED FINANCING AND LEASING. Another innovative approach to customer satisfaction is the Lexus Certified Pre-Owned financing program. While most lending institutions offer higher rates and shorter finance terms on pre-owned vehicles, Lexus is one of the few manufacturers to offer longer finance terms and lower rates on all its Certified Pre-Owned Vehicles. In fact, Lexus offers the very same low lease and financing rates new-car buyers receive. Since the certification process is so stringent, Lexus Financial Services has the confidence to offer stellar Certified Pre-Owned financing and leasing rates and terms. As a result, Lexus CPO Vehicles inspire overwhelming customer confidence. Lexus stands behind, and is committed to, each and every Certified Pre-Owned Vehicle it sells.



THE BENEFITS OF LEXUS OWNERSHIP. You're not just buying a Certified Pre-Owned Lexus, you're buying into all of the privileges and prestige of Lexus ownership. For starters, the Lexus National Service History Database stores your vehicle's personal maintenance history, which can assist you in any Lexus dealership you visit and may add to the final resale value. Convenient amenities at dealerships include car washes and your first oil and filter change at no charge. And you'll receive benefits beyond the car as well, such as a quarterly subscription to Lexus magazine and access to special arrangements and services at partnering world-class resorts, wineries and sporting venues. In other words, the very same benefits and ownership experience that new-Lexus buyers receive.



*Three years from your date of purchase or 100,000 total vehicle miles. Whichever occurs first. †Coverage only available in the continental U.S. and Alaska. Please see your Lexus dealer for details. Lexus reminds you to wear seatbelts, secure children in rear seat, obey all traffic laws and drive responsibly. For more information, call 800-USA-LEXUS(872-5398) or visit lexus.com. To learn more about your financing options, contact your Lexus dealer or call Lexus Financial Services at 800-874-7050.

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