LYNX

OUR COMMITMENT TO QUALITY AND SAFETY ISN'T JUST SOMETHING WRITTEN ON PAPER. IT'S BUILT INTO OUR CARS.

There's clear evidence that it's working. Our cars have been the highest quality American-built cars for six consecutive years according to a 1986

survey of car owners.\*

Our commitment to quality and safety goes even beyond the way we build our cars. The sales and service staffs at our

dealerships are part of that commitment. They're dedicated to your satisfaction as a Mercury owner. With us at Ford Motor

Company, Quality is Job 1 six years running.

\*Based on an average of owner-reported problems in the first three months of service of '86 models and in a six-month period on '81-'85 models designed and built in North America.



## IT'S SO MUCH FUN TO DRIVE YOU MAY FORGET TO CONGRATULATE YOURSELF FOR DRIVING SUCH A PRACTICAL CAR.

A car can be economical without being boring. Lynx is proof of it.

With its overhead cam engine, front-wheel drive, rack-

and-pinion steering and fully independent suspension, Lynx has all the basic elements required to let you have a little fun behind the wheel.



Yet, Lynx is also designed to keep costs down. Scheduled maintenance for the first 50,000 miles of normal operation is estimated to be less than

\$230. Clutch and brakes are self-adjusting, the chassis is lubed for life and spark plugs need changing only every 30,000 miles of normal use.



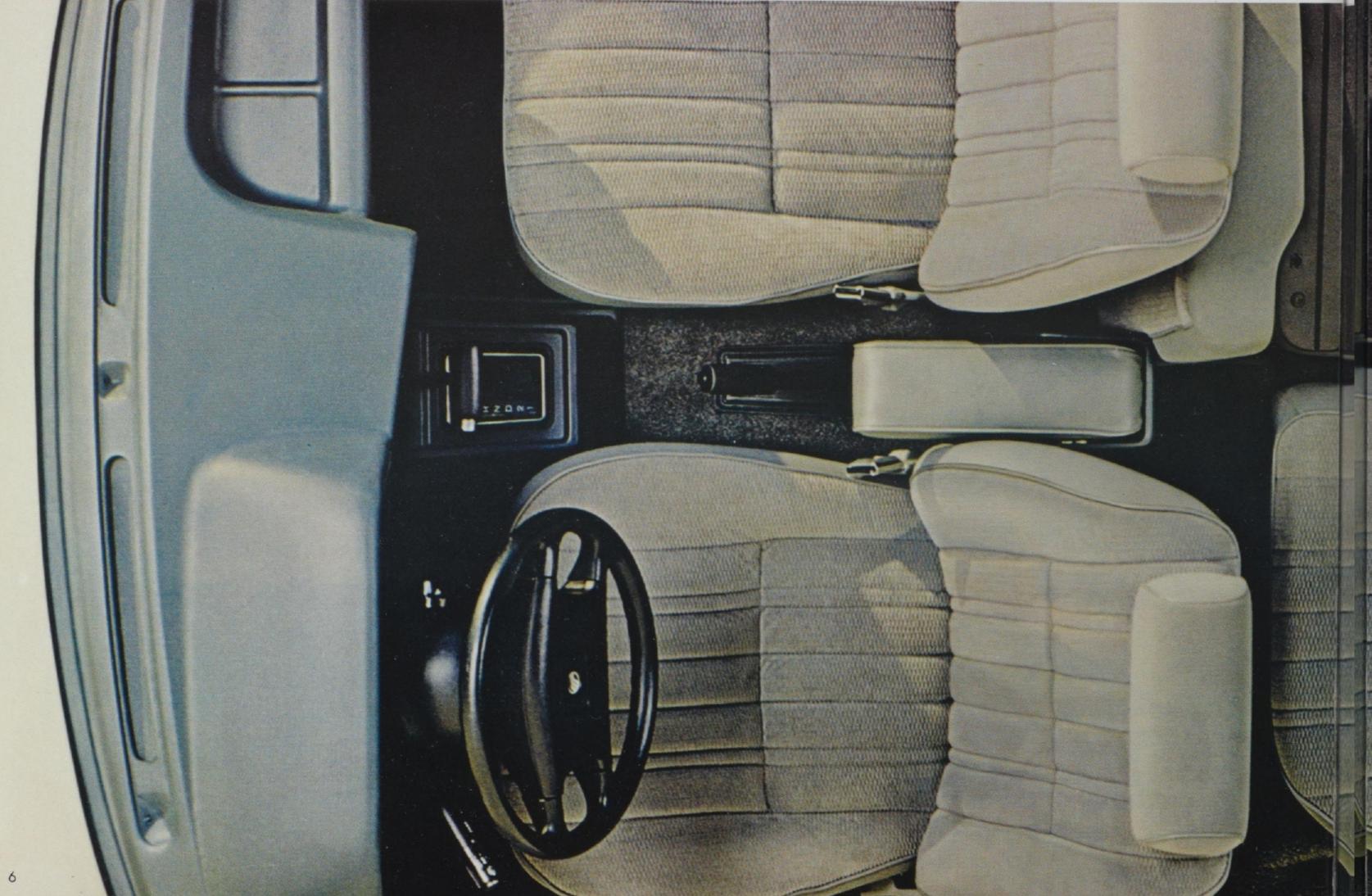
INSIDE, LYNX HAS THE COMFORT AND VERSATILITY TO FIT NICELY INTO YOUR ACTIVE LIFE.

Comfort. You expect it in a new car. You get it in Lynx with low back reclining front seats that feature special lower lum-bar support seatbacks. They help keep you comfortably in place while reducing fatigue during long trips.

Lynx also offers versatility.

Its folding rear seatback allows

you to convert the rear seat area from passenger space to cargo space quickly and easily.
And Lynx's hatchback design allows easy access to the carpeted cargo area for loading and unloading.





WITH LYNX XR3, DRIVING BECOMES A LOT MORE THAN JUST A CONVENIENT WAY TO GET SOMEPLACE.

XR3 is the sporting side of Lynx. It caters to a driver's desires for style and performance without forsaking the economical and practical virtues Lynx is noted for.

XR3 is also the most power-ful Lynx. It features an overhead cam 1.9-liter High Output engine with multi-port fuel injec-

tion that generates 115 horse-power (SAE). A manual 5-speed transmission is standard. Excellent traction on wet

high performance P195/60HR15 black sidewall tires. They come mounted on handsome 15inch cast-aluminum wheels. Special exterior appointments

such as a front air dam, asym-metrical grille, wheel spats with integral rocker moldings, rear spoiler and black window trim

are also included in the XR3.





THE SPORTING XR3 INTERIOR WAS DESIGNED TO HELP YOU PERFORM TO YOUR FULL POTENTIAL.

Ergonomics—the study of the interaction between man and machine was a major influence in the design of the XR3 interior. The objective was to create

an environment that provided comfort and support while making all controls and instrumentation readily available.
The results are evident in

the attractive reclining front sport seats and the thick, leather-wrapped steering wheel. The latter not only provides for a good grip but allows

the driver a clear view of the easy-to-read analog instrumentation. Even the clutch, brake and accelerator pedals have

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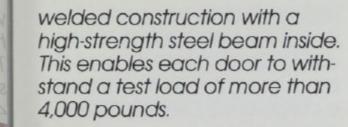
been carefully positioned for greatest comfort and effectiveness.



THERE'S A COMMON THREAD RUNNING THROUGH EVERY LYNX: A DEDICATION TO SAFETY.

Every Lynx, be it 2-door, 4-door or wagon model, is designed to meet or exceed all applicable federal standards regarding vehicle safety.

It starts with a unitized body construction that combines the car's body and frame in a strong unified structure.
The doors feature double-panel



Inside, Lynx features
energy-absorbing materials on
the instrument panel, steering
wheel, doors, center console,
seatbacks and sun visors.

And while federal regulations require only 2½-mph impact bumpers, every Lynx is equipped with 5-mph impact bumpers front and rear.





IT MAY BE A COMPACT WAGON, BUT THERE'S NOTHING COMPACT ABOUT THE LOAD IT CARRIES.

Open the liftgate and load it up.

Lynx wagon offers nearly double the carrying capacity of the Lynx sedans. With the

rear seatback upright the wagon has 28 cubic feet of cargo space. Fold the seatback down flat and you have a cargo area just shy of five

feet long and nearly three feet wide at its narrowest part. In all, it measures 58.8 cubic feet of usable space.

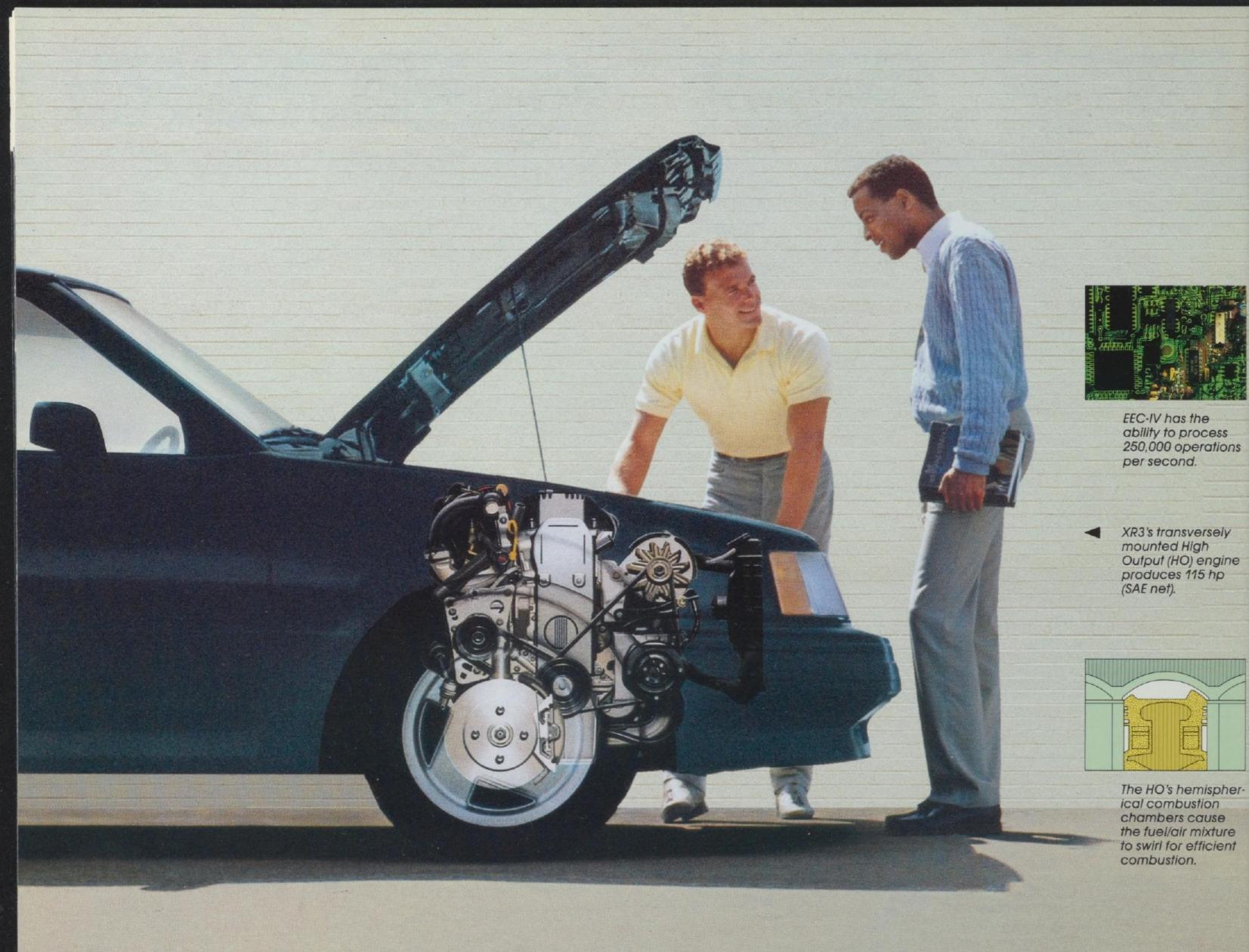
Easy access to this load

space is provided by Lynx's one-piece liftgate that swings up and out of the way. It helps provide protection while you load or unload in the rain.

Lynx wagon also offers a fully carpeted cargo floor, a small package stowage bin and a cargo cover to conceal valuables from public view.







### WITH LYNX, ENGINEERING EXCELLENCE IS STANDARD EQUIPMENT.

the nerve center of every Lynx is EEC-IV, a sophisticated fourth generation electronic engine control system. This on-board computer continuously monitors and fine tunes the engine to maximize responsiveness, driving smoothness and fuel economy. It even adjusts engine operation for outside temperature, altitude and operating

Multi-port Electronic
Fuel Injection. This advanced
fuel system delivers a precise measure of fuel to
the cylinders in the Lynx
1.9-liter HO engine. It
enhances performance
and fuel efficiency.

Hemispherical
Combustion Chamber. The 1.9-liter
HO engine features hemispherical
combustion chambers and tuned
intake and exhaust manifolds for efficient, free-breathing performance.

cient, free-breathing performance.

Overhead camshafts. All Lynx
engines, the standard 1.9-liter, the
1.9-liter HO and the 2.0-liter diesel, have
the benefit of overhead camshafts.
Of particular interest is the camshaft
on the standard 1.9-liter engine. It was
designed to improve specific output
at lower rpm, so you get more performance using less fuel. (See EPA statement on page 21.)

#### Fully Independent Suspension.

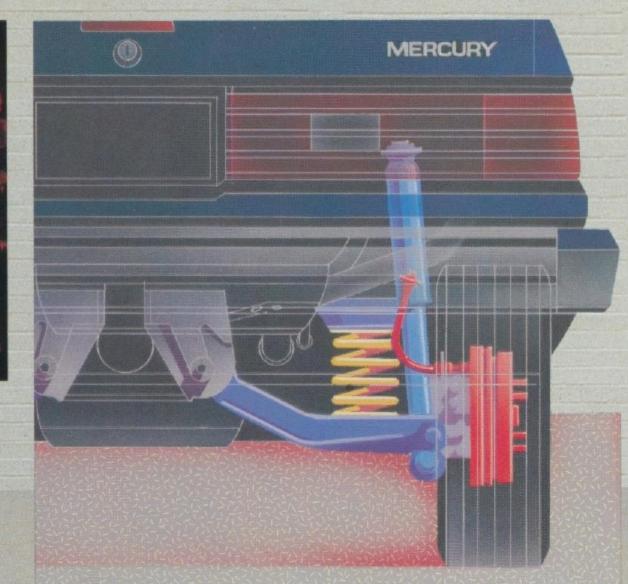
A fully independent suspension gives
Lynx good handling characteristics
while still retaining a supple, comfortable ride. Up front Lynx uses
MacPherson struts with coil springs. In
the rear, modified MacPherson struts
are used with coil springs mounted on
fabricated lower control arms.

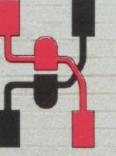
A stabilizer bar is also used up front to help reduce body roll during cornering. Both the manual and power-assisted steering are of the precise rack-and-pinion variety.

Lynx's fully independent rear suspension.



All Lynx engines feature the efficiency of overhead camshafts.





Lynx's dual hydraulic brake system is diagonally linked from front to rear creating two systems that can act independently of each other. This ensures at least partial braking should damage result in the rupture of either line.

# SELECTED OPTIONAL AND STANDARD FEATURES THAT MAKE YOUR LYNX EVERY BIT AS SATISFYING AS YOU WANT IT TO BE.

ENGINES			
Туре	1.9L EFI OHC inline 4-cylinder	1.9L EFI HO OHC inline 4-cylinder	2.0L diesel OHC inline 4-cylinder
Displacement	1.9 liters	1.9 liters	2.0 liters
Horsepower (SAE net)	86 @ 4800 rpm	115 @ 5400 rpm	52 @ 4000 rpm
Torque (SAE net)	100 @ 3000 rpm	115 @ 4600 rpm	82 @ 2400 rpm
Fuel delivery	Electronic fuel injection	Port-type fuel injection	Indirect fue injection
Compression ratio	9.0:1	9.0:1	22.7:1
Engine control	EEC-IV, Electronic Engine Control	EEC-N, Electronic Engine Control	
TRANSMISSIONS			
Manual	clutch start with 1.9 EFI I	ith 4th-gear over interlock (N HO or diesel) ith 5th-gear over interlock	ot available
Automatic		th lockup torq ble with 1.9 EFI	
SUSPENSION			
Front	strut-mount	ent MacPherso ted coil spring er control arm uckle	, stabilizer ba
Rear	MacPherso	ent with modifi on strut and co on fabricated l ed spindle	oil spring

Manual rack-and-pinion with 21.2:1 overall ratio	
Power assist rack-overall ratio	and-pinion with 18.3:
Dual hydraulic (die to rear) with powe	agonally linked, front er assist
9.2-inch disc	
7.1-inch drum (2-da 8.0-inch drum (all	
204.0 sq. in. (2-doc 217.2 sq. in. (all oth	
2- and 4-door	wagon
94.2	94.2
166.9	168.0
53.5	53.3
65.9	65.9
54.7/56.0	54.7/56.0
37.9/37.3	37.9/38.2
41.5/35.1	41.5/35.1
51.3/51.6 (2-door) 51.3/51.4 (4-door)	51.3/51.4
51.9/44.1 (2-door) 51.9/44.4 (4-door)	51.9/44.4
16/37.5	28/58.8
13.0	13.0
4.0 (gas) 7.2 (diesel)	4.0 (gas) 7.2 (diesel)
6.5/7.1 (gas w/air) 9.2 (diesel)	6.5/7.1 (gas w/air) 9.2 (diesel)
2158 (2-door) 2206 (4-door)	2238
	overall ratio  Power assist rack-overall ratio  Dual hydraulic (dieto rear) with power 9.2-inch disc  7.1-inch drum (2-de 8.0-inch drum (all 204.0 sq. in. (2-doc 217.2 sq. in. (all oth 24.2 sq. in. (all oth 25.3.5 sq. in.

MERCURY LYNX	L	GS	XR3
FUNCTIONAL FEATURES			
1.9L EFI engine	S	S	W
1.9L EFI HO engine			S
2.0L diesel engine		0	
4-speed manual transmission	S	S	
5-speed manual transmission		0	S
3-speed automatic transmission		0	
Power assist rack-and-pinion steering		0	S
48-amp-hr maintenance-free battery	S	S	
58-amp-hr maintenance-free battery	0	0	S
Tinted glass	0	0	0
Rear window wiper/washer		0	0
Engine block heater	5-	0	0
Rear child-proof door locks		S	
Tailgate ajar warning light (wagon)		S	_
Dual fluidic windshield washer with 80-ounce reservoir	S	S	S
EXTERIOR FEATURES			
Aero halogen headlamps	S	S	S
Driver's side mirror	S	S	19.00
Dual power mirrors		0	S
5-mph impact bumpers	S	S	S
Bumper guards front/rear		0	
Deluxe luggage rack (wagon)		0	
Black window trim			S
Front air dam			S
Asymmetric front grille			S
Fog lamps		_	S
Wheel spats with integral rocker moldings			S
Rear spoiler			S

S – Standard feature 0 – Optional feature

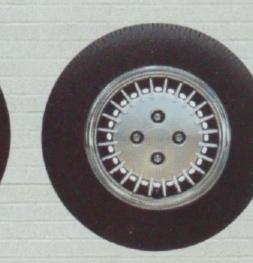
Air conditioning Low back individual reclining	
seats Sport bucket seats (cloth)	
Cloth seat trim with vinyl facings	
All cloth seat trim	
Vinyl seat trim	
Folding rear seat	
Split folding rear seat	
Fold-down center armrest	
Tilt steering wheel	
Dual visor vanity mirrors	
4-speed heater/defroster	
Side window demisters	
Rear window defroster	
Day/night rearview mirror	
Speed control	
Locking fuel filler door with remote release	
Leather-wrapped steering wheel	
Stalk-mounted controls for wiper/ washer and headlamp dimmer	
Carpeted load floor	

Comfort/Convenience Group: Includes overhead consoles with digital clock, interval wipers, tachometer, trip odometer, temperature gauge, Light/ Convenience Group		0	0
Consolette	S	S	
Full console with graphic alert display			S
SOUND SYSTEMS			
AM radio (may delete for credit)	0	S	
Electronic AM/FM stereo radio with four speakers	0	0	S
Electronic AM/FM stereo radio with cassette and four speakers	_	0	0
Premium Sound: Includes amplifier and premium speakers (requires stereo radio)		0	0
INSTRUMENTATION			
Analog instrumentation with speedometer, odometer, fuel gauge and warning lights for charging system, engine and high beam	S	S	
Sports analog instrumentation with speedometer, tachometer, odometer, trip odometer, engine coolant temperature gauge, fuel gauge, oil and charging system warning lights		0	S
3.3	And the last of th		

P175/80R13 black sidewall radial			
tires	S	S	_
P165/80R13 white sidewall radial tires		0	_
P195/60HR15 black sidewall radial tires			S
Styled steel wheel with argent hub cover and bright trim ring	S		_
Styled steel wheel with bright hub cover and trim ring		S	_
Polycast wheel	_	0	_
Four-flag cast-aluminum wheel			S









Left to right: Styled steel wheel with argent hub cover and bright trim ring, styled steel wheel with bright hub cover and trim ring, polycast wheel, four-flag cast-aluminum wheel.

# PERHAPS THE ONLY THING EASIER THAN DRIVING A LYNX IS ORDERING THE ONE YOU WANT.

Over the years, Mercury buyers have tended to prefer certain combinations of optional equipment. So we've grouped them together

Lynx GS	Preferred Equipment Package 411A
Overhead console	•
Digital clock	•
Interval wipers	•
Tachometer	•
Trip odometer	
Temperature gauge	•
Cargo light	•
Ashtray light	•
Engine compartment light	•
Glovebox light	•
Headlamps-on alert chime	•
Illuminated vanity mirror	•
Remote fuel filler door release	•
Remote hatch release (sedans)	
Dual power mirrors	•
Lynx XR3	Preferred Equipment Package 421A
Interval wipers	•
Cargo light	•
Ashtray light	•
Engine compartment light	•
Glovebox light	•
Headlamps-on alert chime	•
Illuminated vanity mirror	•
Remote fuel filler door release	•
Remote hatch release	COLUMN TO SERVICE AND ADDRESS OF THE PARTY O

in the Preferred Equipment Packages listed below. And priced them to cost you less than if they were purchased separately.\*

Lynx GS Diesel Engine 4-Door Hatchback	Preferred Equipment Package 450B
2.0-liter diesel engine	
Interval wipers	•
Power steering	•
Electric rear window defroster	•
Manual air conditioner	•
Dual power mirrors	•
Tinted glass — complete	•
Cargo light	•
Ashtray light	•
Engine compartment light	•
Glovebox light	•
Headlamps-on alert chime	•
Illuminated vanity mirror	•
Remote fuel filler door release	•
Remote hatch release	•
Overhead console w/digital clock	•
AM/FM stereo radio	•
Bumper rub strips	•
Bumper guards	•
Wide bodyside moldings	•

<sup>\*</sup>Specific content may change throughout the model year. Consult dealer for most up-to-date information.

TAKE THIS EASY-TO-ORDER FORM TO YOUR LINCOLN-MERCURY DEALER.

#### LYNX COLORS

Standard Exterior Colors

Black Medium Scarlet Midnight Regatta Blue Spinnaker Blue Sand Beige Oxford White

**Optional Clearcoat Colors** 

Smoke Clearcoat Metallic Silver Clearcoat Metallic Bright Red Clearcoat Metallic Medium Shadow Blue Clearcoat Metallic Aegean Clearcoat Metallic **Driftwood Clearcoat** Metallic

Optional Tu-Tone Color Combinations

Smoke Clearcoat Metallic Midnight Regatta Blue/ Spinnaker Blue Spinnaker Blue/ Midnight Regatta Blue Smoke Clearcoat Metallic/ Black Smoke Clearcoat Metallic/ Silver Clearcoat Metallic

Silver Clearcoat Metallic/ Smoke Clearcoat Metallic

Standard Interior Colors

Smoke Sand Beige Regatta Blue\* Scarlet\*

\*Only available on Lynx GS

Customer satisfaction and product quality are top priorities at Lincoln-Mercury

Customer satisfaction with Mercury cars may be attributed to the personalized attention given by the sales and service staffs at Lincoln-Mercury dealerships and to the Lincoln-Mercury Quality Commitment program. Its goal is to achieve outright industry leadership in customer satisfaction. We want Lincoln-Mercury customers to be the most pleased in the entire automotive industry.

An integral part of the Lincoln-Mercury Quality Commitment is the three-year Unlimited Mileage Warranty that covers major powertrain compo-nents on 1987 Mercury cars. The warranty is limited and certain deductibles apply. Ask your Lincoln-Mercury dealer for a copy of the warranty and take time to read it.

QUALITY PARTS

Genuine Ford and Motorcraft original equipment replacement parts are engineered and manufactured to Ford's high specifications. They're your best assurance of quality and long-term satisfaction because these replacement parts meet the same high standards as those installed in production.



The optional Ford Extended Service Plan covers certain selected components on new Mercury cars for longer than the vehicle's basic warranty. The cost is so

moderate for the protection offered that it could pay for itself the first time it is needed. Ask your Lincoln-Mercury dealer repair programs and TSBs relating to for complete details of the plan, which is available on cars sold and normally operated in the 50 United States and



Participating Lincoln-Mercury dealers are now offering the Lifetime Service Guarantee, which guarantees their work on your Mercury Lynx for as long as you own it. This means that you pay for a covered repair once and never again. If it ever has to be fixed again, the repairing dealer will fix it free. Free parts. Free labor. Ask your Lincoln-Mercury dealer for a copy of this limited warranty and take time to read it.

Ford-paid repair programs after the warranty period

Sometimes Ford Motor Company offers adjustment programs to pay all or part of the cost of certain repairs. These programs are intended to assist owners and are in addition to the warranty or to required recalls.

Technical Service Bulletins

All vehicles need repairs during their lifetime. Sometimes Ford issues Technical Service Bulletins (TSBs) and easy-to-read explanations describing unusual engine or transmission conditions which may lead to costly repairs, the recommended repairs and new repair procedures. Often a repair now can prevent a more serious repair later.

Ask Ford Motor Company or your Lincoln-Mercury dealer about Ford-paid

your Mercury Lynx.
To get copies of materials for your Lynx or the vehicle of interest to you:
Call Ford toll-free at 1-800-241-3673.

In Alaska or Hawaii, call 1-800-243-3711.

In Georgia, call 1-800-282-0959 or write Ford at: Ford Customer Information System, Post Office Box 95427, Atlanta, GA 30347. Please include your name and address, year, make, model and vehicle identification number, as well as engine size.

**EPA** statement

1987 EPA mileage estimates were unavailable when this publication was printed. The 1987 Mercury Lynx, however, should post good mileage figures. Ask your Lincoln-Mercury dealer for the latest information.

Buckle uptogether we can save lives.

Buy or lease your Lynx from your Lincoln-Mercury dealer. Specifications and descriptions used were in effect when this publication was approved for

Lincoln-Mercury Division reserves the right to discontinue options at any time or change specifications, equipment or designs without notice and without incurring obligation.

Standard and optional equipment listed is sublect to change. Some features described are optional at extra cost. Some options are required in combination with other options. Availability of some features may be subject to a

