









Leading the way Scorpio. It's another world Symmetry Flexibility Luxury Inner virtues Attention to detail Estates of the art Generously spacious Safe, secure, sure 20 22 Power with prestige 23 Equipped to delight Scorpio specifications Ford Audio Systems Ford Cellular Systems Optional Rapid Spec packs and Accessories Ford and Ford Credit Services 33 Colour and trim 35 The Ford range

Leading the way

As one of the world's foremost manufacturers, Ford has a unique understanding of the motor car industry. From the very beginning, our goal was to build vehicles of character that would provide the maximum in driving satisfaction. In achieving this our engineers have pioneered more industry firsts than any other volume manufacturer. Whether in performance, economy or safety and security Ford is a leader in bringing the advantages of new technology to a growing motoring public.

However, it isn't only in technological development where we are industry leaders.

An essential part of our culture is in providing our customers with a range of effective consumer services. Among the many new services we have recently introduced is Ford Acumen Personal Leasing, an intelligent way to drive a new car every two years. We believe that no company has a divine right to success and we shall continue to do our utmost to meet the aspirations of our customers.

Scorpio. It's another world

The dramatic sweep of the body lines and elegantly styled interior confirm Scorpio as a luxury car of rare distinction.



Scorpio Ultima 24V model.











To travel in complete comfort you need an interior that balances flair with purpose. Slide into the Scorpio interior and you'll find the attention to detail exquisite. On Ultima models the driver's

seat adjusts ten different ways and can be programmed to suit three different drivers' needs. The sweeping dashboard with a 'burr walnut' effect facia and matching door appliqué is complemented by a deep cut-pile carpet. Should the outside temperature start climbing, simply push the button marked AC and the CFC-free air conditioning with automatic temperature

control system (optional on Executive and Ghia, standard on Ultima) will ensure it remains precisely at the level you select inside the cabin. Ultima interior with optional equipment fitted, including leather trim



Attention to detail

Scorpio drivers enjoy an environment designed for enhanced driver control. The well planned facia and instrumentation provide drivers with information at a glance and, with all major controls and switches within easy reach, the driver's concentration stays where it should, on the road. Even the audio system can be adjusted by remote control. Power-assisted steering,

standard on all Scorpios, is speed sensitive on V6 models and makes a considerable contribution to driver control. Some Scorpio models have an electrochromatic rear view mirror, which is self-dimming in the glare of following headlights, and the passenger door mirror on the same model automatically dips to focus on the kerb when reverse gear is selected.



Optional concealed high pressure telescopic jet system ensures headlights give optimum performance.



The Ultima's electrochromatic rear view mirror operates by continually sensing light on its surface.



It then automatically adjusts the intensity to provide the optimum viewing conditions.

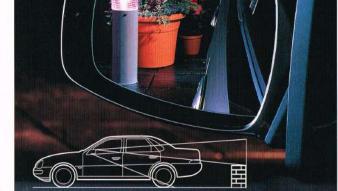


Five-mode fuel computer on the Ghia and Ultima provides a comprehensive range of instant information.





Picture left: The illustration shows the 7000 RDS audio system with removable control panel security feature standard on the Ultima model.



Ultima's passenger door minor tilts to show the kerb when reverse is selected.



With over 1.6 cubic metres of space the Scorpio estate has an enormous appetite for luggage. The clam shell rear door and level flooring ensure ease of loading and unloading and with the rear

seat splitting 60:40 extra space is available when required. A range of roof mounted transportation systems further adds to the estates' luggage carrying capability.



60:40 split rear seat gives flexible carrying capability with full folding for increased capacity. Tonneau cover – standard on all models, provides load concealment from prying eyes.





Carrying loads is one thing, protecting them is another. To help keep loads stable the Scorpio estate is equipped with tie down eyes and belts. Equally important is protecting loads from unwanted attention. All Scorpios have a standard perimeter alarm and, in addition, estates have a lonneau cover to keep possessions away from prying eyes. If extra protection is required, an optional volumetric alarm with movement sensor is available, which on estates also includes a rear side window shatter detector.





Key to luggage area diagrams

- A Maximum height 805 mm
- B Maximum floor width 1382 mm; width between wheelarches 1108 mm.
- C Length to back of rear seat 1082 mm
- D Length to rear of front seats 1991 mm



Above: The rear seat adjustable head restraints and armrest remain usable, even with the 60:40 splitback versatility.





As with all Ford vehicles, occupant safety has the highest priority in the Scorpio's design – a product of Ford's Dynamic Safety Engineering (DSE) programme. DSE is designed to help drivers avoid accidents in the first place and to help reduce the risk of serious injuries to occupants in the event of collision.

The safety systems designed for Scorpio include the Supplementary Restraint System of driver's Airbag which is standard on all Scorpios (front passenger's Airbag is optional). In addition a rugged safety cage concealed beneath its aerodynamic body and antilock brakes to help you steer clear of accidents, mean that Scorpio stands as a testament to our belief that safety should never be considered an extravagant luxury. Safety belts and side

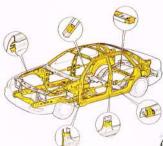
impact beams add further to occupant protection and all round peace of mind.

Car related crimes continue to increase with over half a million cars being stolen a year. To help prevent your Scorpio from becoming a statistic we have incorporated some of the industry's most sophisticated protection systems. For example, all Scorpios are fitted with the Ford Safeguard immobiliser, Unlike other immobilisers Safeguard is individual to each car. That is to say all cars fitted with Safeguard have their own electronic signature and that makes it practically impossible for even the most determined thief to crack it. Hard to beat but easy to use Safeguard is activated every time the ignition key is removed from the car. Other lines of defence include reinforced door locks and central, double locking.

Ford were the first volume manufacturer to offer Tracker vehicle tracing system as a Dealer fit option on its entire range. The standard driver's Airbag can be complemented by an optional passenger's Airbag.



All audio equipment is Keycoded to help deter

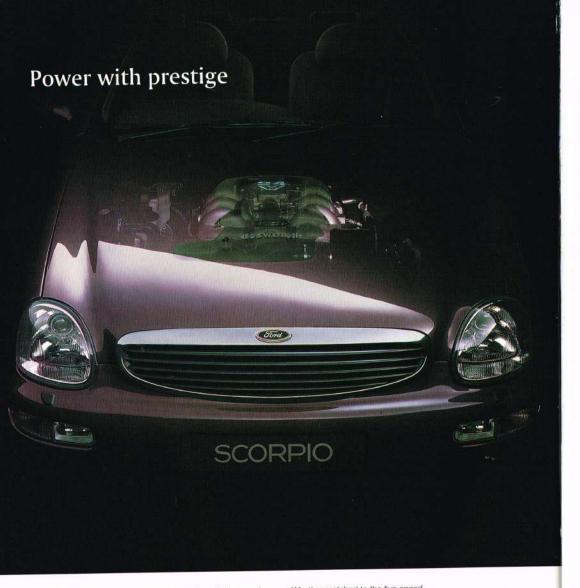


The body structure of the Scorpio forms a high-strength safety cage around the occupants. Includes side impact beams.

Left: Traction control (optional) improves yehicle steerability and stability providing the driver with greater control.



A perimeter alarm is standard and provides additional vehicle protection. The Scorpio is littled with high security locks designed to provide extra vehicle protection. The front seat belts feature grabbers to help prevent excess paying-out of the seat belt webbing in an impact. A Safeguard engine immobiliser is litted as standard on Scorpio models, as a powerful anti-theft measure.



The Ultima model, with the powerful 2.9-litre 24V Cosworth engine.

The comerstone to Scorpio's power is the range of responsive, silky smooth multi-valve engines. Press the accelerator and the engine management system ensures you get the maximum efficiency out of your engine. Built to deliver plenty of horsepower and a wide torque band, Scorpio powertrains give you a smooth, effortless performance.

Whether matched to the five-speed manual gearbox or a four-speed automatic, the power is smoothly translated for crisp acceleration and satisfying cruising speed. On 16V and Cosworth 24V models the A4LDE automatic gearbox is fitted, featuring sport, economy and winter modes.

Equipped to delight

Over the past few years the traditional values associated with luxury cars have become somewhat blurred. The Scorpio clearly redefines these values in a car that is unmistakably luxurious.

From the crafted seating to the sculptured console and dashboard the emphasis is on flair and comfort.



Chromed scuff plates are standard on all Scorpio models, and protect the interior from damage and wear.



Audio systems have remote operation, by stalk controls mounted on the steering calumn. This enables the driver to keep both hands on the wheel whilst adjusting the sound system.



Model 7000 RDS EON Radio/Cassette, "Keycoded" with removable control panel and 2060 CD Autochanger are standard on the Ultima.



A CFC-free airconditioning system with pollen litter ensures that drivers and passengers remain comfortable.



Scorpio models have electrically-operated front and on Ghia and Ultima variants, electrically-operated rear windows. All three models feature 'burr walnut' effect appliqué on the interior door frim at window level.



The optional passenger's Airbag comes with a high-level central brake light for additional visibility and



Cruise control provides relaxing driving and is standard on Ultima and available as part of the optional Luxury pack on Executive and Ghia.

Remote-control central, double locking is standard equipment on all models, and means improved vehicle protection.



Scorpio specifications

Model availability

	Ke	3	8	3	63	A to
4-door Scorpio						
2.0i 8V		1470			2035	1850
2.0i 16V		1471	1478	1529	2035	1850
2.0i 16V Auto		1484	1491	1542	2035	1850
2.9i 12V Auto		1511	1518	1569	2100	1850
2.9i 24V Cosworth Auto		1580	1587	1638	2125	1850
2.5TD		1581	1588	1641	2125	1850
5-door Estate						
2.0i 8V		1511			2160	2000
2.0i 16V		1532	1539	1568	2160	2000
2.0i 16V Auto		1545	1553	1581	2160	2000
2.9i 12V Auto		1572	1579	1617	2175	2000
2.9i 24V Cosworth Auto		1615	1642	1671	2235	2000
2.5TD		1621	1647	1676	2235	2000

Engine data

2.0 DOHC EFi 8V (Catalyst)	Cylinders — 4 in-line • Fuel injection with EEC-V engine management system • Electronic breakerless ignition	85 kW (115 PS) at 5500 min ⁻¹ (rpm)	167 Nm at 2500 min ⁻¹ (rpm)	
2.0 DOHC EFi 16V (Catalyst)	Cylinders – 4 In-line • Fuel injection with EEC-V engine management system • Electronic breakerless ignition	100 kW (136 PS) at 6300 min1 (rpm)	175 Nm at 4200 min ' (rpm)	
2.9 EFi 12V (Catalyst) 2935 cc	Cylinders – V6 • Fuel injection with EEC-IV engine management system • Electronic breakerless ignition	110 kW (150 PS) at 5500 min ⁻¹ (rpm)	233 Nm at 3000 min ⁻¹ (rpm)	
2.9i 24V Cosworth (Twin Catalysts) 2935 cc	Cylinders – V6 • Fuel injection with EEC-V engine management system • Electronic breakerless ignition	152 kW (207 PS) at 6000 min ⁻¹ (rpm)	281 Nm at 4200 min ⁻¹ (rpm)	
2.5 Turbo diesel 2500cc	Cylinders — 4 in-line • Indirect mechanical fuel injection • Turbo Intercooler	85 kW (115 PS) at 4200 min ⁻¹ (rpm)	270 Nm at 2200 min ⁻¹ (rpm)	

Insurance Groups

ø Tested in accordance with DIN 70020

	Execti	Ghia	Ultim
2.0i 8V	12		
2.0i 16V	13	13	13
2.9i 12V	13	13	13
2.9i 24V	15	16	16
2.5TD	15	15	15
See back cover for details			

Weights and Loads (see key alongside)

This table shows

the availability of engine and gearbox combinations on Scorpio models and

All vehicles are 5speed unless Auto stated. All petrol engines are equipped with a Catalytic Converter

Towing limits quoted in this catalogue represent the maximum towing ability of the vehicle at its Gross Vehicle Mass to restart on an 8 per cent gradient at sea level. The performance and economy of all reduced when used for towing. For further guidance, refer to the National Caravan Council's Towing Code.

Roof rack load is a maximum of 75kg on all models.

Fuel and performance

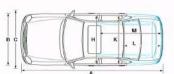
	25	Silve	ઉ હ	35	9 € \$	J	8
Scorpio 4-door							
2.0i 8V		11.4 (24.8)	6.5 (43.5)	8.0 (35.3)	120	12.0	9.2
2.0i 16V		11.8 (23.9)	6.7 (42.2)	8.3 (34.0)	129	10.4	9.0
2.0i 16V Auto - A4LDE		11.9 (23.7)	7.3 (38.7)	8.5 (33.2)	121	12.2	N/A
2.9i 12V Auto		15.6 (18.1)	8.0 (35.3)	9.7 (29.1)	124	10.5	N/A
2.9i 24V Cosworth Auto – A4LDE		14.5 (19.5)	8.2 (34.4)	9.9 (28.5)	140	8.5	N/A
2.5TD		10.4 (27.2)	6.0 (47.1)	7.7 (36.7)	120	11.2	6.7
Scorpio Estate							
2.0i 8V		11.6 (24.4)	6.6 (42.8)	8.1 (34.9)	116	12.3	9.6
2.0i 16V		12.0 (23.5)	6.8 (41.5)	8.5 (33.2)	124	10.7	9.3
2.0i 16V Auto – A4LDE		12.3 (23.0)	7.4 (38.2)	8.6 (32.8)	116	12.6	N/A
2.9i 12V Auto		16.0 (17.7)	8.1 (34.9)	9.8 (28.8)	122	10.8	N/A
2,9i 24V Cosworth Auto – A4LDE		14.5 (19.5)	8.2 (34.4)	9.9 (28.5)	134	8.7	N/A
2.5TD		10.4 (27.2)	6.1 (46.3)	7.8 (36.2)	116	11.4	7.0

† All figures in L/100km (mpg) are from officially approved tests under the Passenger Car Fuel Consumption Order 1983. * In 4th Gear. The fuel consumption test figures shown in the chart do not express or imply any guarantee of the fuel consumption of a car of the class in question. See back cover,

Note All vehicles are 5-speed unless Auto stated. Only the A4LDE has electronically-controlled sport, economy and winter modes, All petrol engines are equipped with a Catalytic Converter.

Dimensions

Ex	terior mm	8	4	ES
A	Overall length	48	325	4826
В	Overall width without mirrors	17	760	1760
C	Overall width with mirrors	18	375	1875
D	Unladen height	10	388	1442
E	Wheelbase	27	770	2770
Int	erior mm			
Fre	ont			
F	Effective headroom	9	69	972
G	Max effective leg room	10	169	1069
H	Shoulder room	10	134	1434
Re	ar	and the same of		
	Effective headroom	9	55	991
J	Min. effective leg room	9	79	950
K	Shoulder room	14	123	1423
Sto	owable luggage cubic metres‡			
L	5-seat mode	0.	465	0.550
M	2-seat mode (laden to root)		-	1.600





Scorpio specifications

Mechanical features

	Die	Ghia	Ultin
Brakes			
Electronically-controlled anti-lock system with two microprocessors, one hydraulic circuit for each front wheel, single circuit for rear wheels. Fully-powered rear and power-assisted front under normal braking. Ventilated front discs, solid rear discs (ventilated on Estate and 24V), self-adjusting	•	•	٠
Traction control (24V only)			
Fuel tank			
70 litres			
Fuel cut off – Inertia switch (petrol only)			
Steering			
Power-assisted, variable ratio rack-and-pinion (speed sensitive on V6 models)			
Suspension and Body			
Front, independent, MacPherson struts, gas-filled shock absorbers, forged 'A' arm with horizontal bushes and integral fluid damping			
Rear, semi-trailing arms and anti-roll bar with progressive-rate coil springs, dampers, suspension arm mountings on tubular subtrame, attached to the body via three rubber insulators	٠	•	٠
Rear, self-levelling (estate models)			
Side impact door beams, front and rear. Steel safety cage			
Steering column – Additional bracing			
Turning circle			
Kerb to kerb 10.4m			

Exterior features

	Elen,	Ghia	S
Exterior Appearance and Styling			
Bodyside mouldings – Body colour			
Bumpers – Body colour	•		•
Wheels – 6x15 Steel with full wheelcovers and 195/65x15 tyres (not 24V)			
Wheels – 6x15 Alloy (steel spare) with 195/65x15 tyres (not 24V)			
Wheels – 6x16 Alloy (steel spare) with 225/50 ZRx16 tyres (24V only)			•
Exterior Functional			
Aerial – Roof mounted		•	
Alarm - Perimeter	•		
Door mirror – Passenger's, tilt function when reverse gear is engaged			
Door mirrors — Manual internal control, body colour housings			
Door mirrors — Electrically-operated and heated, body colour housings			
Fuel flap – Locking			
Heated rear window			
Heated windscreen – 'Quickclear' – with heated washer jets (petrol only)			•
Immobiliser – Saleguard system	-		
Locking wheel nuts (alloy wheels only)			•
Locks – Anti-burst			
Locks — High-security with strengthened mountings, childproof on rear doors		•	
Locks – Remote control central, double locking with torch key			
Locks – Automatic 'Global' operation of windows and sunroof (via key/door lock)			
Roof rails – Integral (estate only)			
Tinled glass	•	•	
Vehicle Identification Number (VIN) — Visible			
Wipers – Front, two-speed plus intermittent with electric wash			
Wipers – Front, variable interval intermittent wipe			
Wipers - Tailgate wiper, with electric wash (estate only)			
Wipers - Tailgate wiper, reverse gear-linked, intermittent (estate only)			
Lighting			
Halogen flush fitting polyellipsoidal headlights, side lights, rear fog lights, reversing lights			
Foo lights - Erret			

Interior features

	Skenik	Ship	Di.
Audio	-		
Stereo Radio/Cassette - Model 5000 RDS EON, with removable control panel, 'Keycode' anti-theft coding, 4 speakers			
Stereo Radio/Cassette Model 7000 RDS EON, with removable control panel, 'Keycode' anti-theft coding, 4 speakers			ì
CD Autochanger – Model 2060			ħ
Remote control facility for volume, station, AM/FM and CD			
Carpet and Trim			
Burr walnut' effect facia, gearlever surround and door inserts			
Carpet — Cut pile			
Door bins – Front, carpet-covered. Door pull handle/armrest, labric insert door trim			
Lighting			Ī
Courtesy lights — Header-mounted, front and rear door-operated			
Courtesy lights - Delayed switch-off			
Courtesy lights — Front and rear footwells			
lights – Door marker/kerb illumination, front and rear			
.uggage comparment			
Reading lights – Front and rear			
nstruments and controls			-
nstruments – Speedometer, digital odometer, digital trip recorder, constant read-out fuel gauge, water temperature gauge			
fachometer			
Cruise control			
uel computer – Multi-function (petrol only)			
iraphic information module – 5-way door ajar, low air temperature, side and headlight bulb failure			
Varning indicators for oil pressure, direction indicators, glow plugs-on (diesel only), high beam, ignition/alternator, brake failure, andbrake on, Airbag(s), Tights on 'audible warning, automatic transmission engaged audible warning			
Naming lights – Auxiliary. Low washer fluid, low engine coolant, high engine coolant temperature, brake pad wear			
Illuminated heater controls – 3-speed fan with four pollen-filtered vents with temperature and direction control, two ledicated side window demists			
Rear compartment heating ducts			
Waster lighting control – Facia-mounted			
Control stalks - Column-mounted for indicators, main beam, dip and flash, wash/vipe functions			
Sleering column – Reach and rake adjustable			
urbag – Driver's			
Steering wheel – Four-spoke incorporating horn function (leather-trimmed on Ultima with cruise control)			
Seats and Seat Belts For seal fabric see page 33		_	-
ront seat — Driver's, adjustable lumbar support, pneumatic			
ront seat – Driver's, electric height adjust			
ront seal — Driver's electric 10-function seal adjustments: height, reach, cushion tilt, seal back rake, and lumbar adjustment with personalised entry	-7	ō	
ront seats — Fully reclining with fully adjustable head restraints	-		
Storage pockets – Front seat backs	201	-	
Rear seal – One-piece forward-till seat cushion (4-door)			
lear seat — One-piece rotward-int seat custifor (4-door) (ear seat — 60:40 split back			
lear seat – 60:40 spin back (lear seat – Folding centre armrest	100	•	
lear seat — Fording centre anniest Near seats — Head restraints, fully adjustable	941	-	
lear sears — nead restraints, fully adjustable Seats — Leather-trimmed, with heated front seats (Ultima Leather models)		•	
	100		
seat belts — Front, inertia reel, with grabbers and height-adjustable mounts. Two rear inertia real and one centre lap static comfort and convenience			ž
	- 22		
locessory socket/cigar lighter, front	•	•	
Accessory socket/cigar lighter, rear		•	
Air-conditioning – CFC-free with Automatic Temperature Control			
Centre console – With cassette storage and trinket tray			
Centre console and storage box with padded lid, cassette and CD storage, coin stols and trinket tray			
Clock – Analogue quartz			
Glovebox – With lid and illumination			

Scorpio specifications

Interior features

	Keny	Ghia	Ullim
Comfort and convenience (continued)	щ	9	
Grab handles – Four, coathooks on rear			
Mirror – Dipping rear view		•	
Mirror – Rear view 'Electrochromatic', self-dimming			
Mirror – Passenger's sunvisor	-		
Mirror – Passenger's sunvisor with illumination			
Storage – Driver's tipping coin box,	•		
Personalised entry — Driver's electric seal and door mirror memory — 3 programmes			
Sunroof – Till/slide screened glass with louvred blind	-		
Sunroof – Electrically-operated tilt/slide screened glass with fouried blind			
Windows – Front, electrically-operated, with one-shot lowering on driver's side			
Windows – Front and rear, electrically-operated with global operation and one-shot lowering on driver's side			
Luggage compartment			
Carpet – On rear seat backs, floor and side walls			
Load tie-down eyes and tonneau cover (estate only)			
Storage space – In sidewall			
Tailgate panel – With integral handhold (estate only)			

Options

	Executivo	Ghia	Ultima
Equipment			
Airbag — Front passenger's and high-mounted rear stop light			
Alarm – Movement sensor and, on estates, luggage area rear side window shatter detector		•	
Convenience pack — Electrically-operated rear windows with global closing, heated windscreen — "Quickclear" — with heated washer jets (petrol only), electrically-operated and heated door mirrors, centre console and storage box with padded lid, cassette and CD storage, coin slots and trinket tray, rear accessory socket/cigar lighter	•		
Driver's pack - Front fog lights, headlight washer jets and, on 16V models, traction control			
Ford Compact phone (no charge) #			
Front seal – Passenger's electric 10-lunction electric adjustment			
Headlight washer jets Luxury pack — Cruise control, CFC-free air conditioning with Automatic Temperature Control and, on Executive models, electrically-operated filt/Slide sunroof with screened glass and louvred blind.			•
Parking sensor, rear			
Sports Interior pack – Recaro front seats with Raven leather/cloth, wood/leather-rimmed steering wheel (Note: Driver's seat adjustments with this option are not power-operated)		•	
Towing coupling – Detachable			
Towing coupling – Fixed (estate only)			•
Traction control (16V only)			
Wheels – 6x16 Alloy (steel spare) with 225/50 ZRx16 tyres			
Audio			
Stereo Radio/Cassette - Model 7000 RDS, with removable control panel, 'Keycode' anti-theft coding, 4 speakers			
CD Autochanger – Model 2060			
Body Colour			
Paint - Metallic (no charge)			

Paint - Metallic (no charge) Subject to status and the signing of a 12 month airtime contract. The contract may be terminated by giving 30 days written notice after the end of the 12 month period. Available in conjunction with the purchase in the UK of a new Ford vehicle (excluding the Channel Islands and Isle of Man, named daily rental companies (Avis, Hertz, Budget, Eurocar, Euro Dollar, Flightform, Thrifty and their licensees/agents and Daily Rental), Ford and Dealer demonstrator programme vehicles, FRCS/Service rental vehicles, direct service vehicles)



COVER

New Maintenance Plans

Your Ford Dealer can advise you on extended warranties. Extra Cover, the optional extended warranty from Ford now incorporates Service Cover, allowing you to add routine servicing or full maintenance cover to your plan.

Petrol and diesel models

24 Months/18,000 miles

24 Months/24,000 miles

24 Months/36 (100 miles 24 Months/unlimited miles*

36 Months/24,000 miles

36 Months/36 000 miles

36 Months/60,000 miles

* 80,000 miles for Service Cover contracts

Note:

- The timescale for the Warranty Plans is from the date of Warranty commencement and continues until the completion of the time or mileage allowance. whichever occurs first.
- Extra Cover can be purchased up to 12 months after the date of vehicle Warranty commencement, but still starts from the date the vehicle was registered.
- Service Cover can be purchased up to 2 months after the date of vehicle Warranty commencement.

Ford Audio Systems

Ford are one of the largest vehicle audio manufacturers in the world with dedicated research, development and manufacturing facilities in Europe, producing high quality sound systems to suit your needs.

By investing in state of the art electronic testing equipment, Ford have the ability to design a sound system specifically to complement each vehicle, ensuring that all its component parts are precisely matched to optimise the listening experience.

Audio systems equipped with an RDS or RDS EON decoder pick up inaudible signals transmitted on the FM waveband to provide station name display, automatic re-tuning and up to the minute traffic information.

As well as having a unique 4 digit Keycode audio systems have a removable control panel for additional security

Upgrade flexibility

A wide variety of audio options is offered as Dealer or factory fit. This gives you the flexibility to upgrade the standard system in your vehicle. For further details on the Upgrade programme please consult your Ford Dealer.

5000 RDS EON stereo radio/cassette which is standard on the Executive.





7000 RDS EON stereo radio/cassette, standard on the Ghia and Ultima and optional on the Executive

Ford Cellular Systems

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Motorola Micro Tac II. This heavyweight performer weighs in at a lightweight 225 grams. Offers a 99 number memory with name labelling.

The Compact II features two unique keys giving one touch access to the Ford Call Careline and to the Ford/RAC Control Centre.

Ford is the world's only vehicle manufacturer to offer its customers the benefits of a totally integrated mobile communications service. Whether you require reassurance and security at an affordable cost or the very latest state of the art digital technology, you can rely on the expertise and value offered by Ford's mobile communications specialists.

Backed by dedicated customer services personnel, a team of technical support specialists and the ability to bill you direct, Ford Cellular can meet all your communication needs with an open, fair contract and the most flexible and competitive line rental and call tariffs available. For more information contact your Ford Dealer or Ford Cellular Systems direct on 0345 91 92 93.

Ford Phone Compact II

The newcomer to the Ford Cellular range was specifically designed for our customers in partnership with Motorola, the world's leading cellular manufacturer. With two unique one touch keys connecting you directly to either the Ford Call Careline or the RAC Control Centre. the Compact II has been created with security, quality of service and value for money in mind.

The latest Ford model shows signal strength with accuracy, a permanently displayed battery gauge and has a ten memory capacity; enough for those important and often used personal numbers. For business tariff customers the Compact II is available in a hi-tier version. This includes additional features such as a 50 number alpha-numeric memory and a built-in rapid battery charger

Optional Rapid Spec packs and Accessories

Rapid Spec is a process by which vehicles can be customised at the factory when a vehicle is ordered, offering you the ability to personalise the vehicle to match your individual needs. The current Rapid Spec options for Scorpio include RS alloy wheels, interior packs, tow bar and many other choices.

Additional Security Systems

Complementing the high levels of standard security features already fitted to the Scorpio, Ford has developed a range of additional anti-theft devices. These meet the criteria laid down by the insurance industry test facility at Thatcham and may enable policy holders to benefit from an additional premium discount from most major insurance companies. Installation of these systems is available through a network of Ford Dealers accredited to the Vehicle Security Installation Board (VSIB).

Ford 10

This provides remote control operation of vehicles fitted with existing central locking and the closing of electric front windows. Ultra-secure random coding provides the ultimate in protection against the hi-tech code grabbing electronic equipment used by thieves.

Ford 20 - Only for vehicles fitted with Safeguard immobiliser

This alarm module, fitted with Ford 10 will upgrade your vehicle's existing security system to "Thatcham Category 1". Ford 20 includes a self-powered alarm, as well as ultrasonic interior movement detectors.







Ford RS alloy road wheels combine



Sports interior pack provides a smart and comfortable interior.









Tow bar with detachable ball,

Strong, steel tubing bicycle attachment.





with advanced safety features to meet strict international standards. This fully adjustable. infant/child seat can be used as a baby seat or a seat for a young child.





Easy to use, lockable ski attachment.

Lockable crossbars for

integrated roof rails.



Premium dog guard is ideal for securing pets.



Securable crossbars for added load flexibilty.

Ford and Ford Credit Services

We have established a dedicated range of services that meets the needs of both business and private motorists. Each service has been specifically tailored to provide you with expert help and advice. So, whether you're in the process of buying a new car, acquiring parts and accessories or simply organising a routine service, you'll find our network of over 1000 Dealerships are there to make your life easier.



Ford Aftercare Services Call free on 0800 111 222

Every new Ford car is covered by a 12 month, unlimited mileage Warranty. This can be further enhanced for one or two years by Ford Extra Cover – the Ford Optional Extended Warranty Plan.

The bodywork of all Ford cars is covered against corrosion for 12 months and against perforation caused by faulty manufacture or materials for six years.



The Ford Commitment

Ford Commitment gives you complete protection for your new vehicle and is valid for 12 months from the date of registration.

The benefits include a replacement or refund scheme, 24 hour RAC UK and European Roadside Assistance and the Ford Customer Assistance Centre Helpline.

For terms and conditions of this scheme please **call free on 0800 111 222** or contact your Ford Dealer.

Customer Order Price Protection Plan Call free on 0800 111 222

The price on your order is guaranteed for 3 months from the date of your order.



Rapid Fit

Call free on 0800 22 44 44

Rapid Fit offers you the convenience of a "no-appointment necessary, while-you-wait" service for routine maintenance work.

Tax Free Sales Call 01932 335 113

Most cars in the Ford range are available for Tax Free Personal Export.



Ford Credit

Call free on 0800 111 222

Ford Credit finances every second new Ford car sold in Britain.



Options

Call 0345 125 756

Options is an innovative way for customers to drive a new Ford more often for less than you thought possible.



Ford Acumen Call 0345 166 166

Ford Acumen Personal Leasing Plan is the intelligent way to drive a new Ford more often. An innovative personal leasing plan provides you with a way to drive a new Ford every two years (subject to status).



Ford Contract Motoring Call 01923 476 300

Combining the benefits of contract hire with a national service network.



Ford MotorQuote Call 0345 585 119

MotorQuote car insurance service offers Ford customers a guaranteed quotation at an affordable price.

Value Guaranteed Insurance Call free on 0800 111 222

Value Guaranteed Insurance (VGI) is a new insurance product from Ford Credit which gives motorists added protection.



Motability

Call free on 0800 111 222

Ford is fully committed to the needs of the disabled, and their carers, through the Motability programme.

There are terms and conditions applicable to all these programmes. For further details, clarification or copies of literature available please call the telephone numbers detailed. Finance is provided subject to status to over 18s only. Written quotations are available on request from Ford Credit Europe plc, PO Box 46, Brentwood, Essex, CM13 3AR. Guarantees and Indemnities may be required. Certain categories of business user do not qualify for the Options or Ford Acumen plan.

Interior Trims







Scala Pumice

Scala Raven

Gallena Pumice







Gallena Raven

Intaglio Pumice

Intaglio Raven



Leather Pumice

Leather Raven

Body Colours



Body colour and trim availability

Executive	Scala	R	B/P	B	R/P	R/P	R	R	R/P	R/P	R/P	R	R/P
Ghia	Gallena	R	R/P	R	R/P	R/P	R	R	R/P	R/P	R/P	R	R/P
Ultima	Intaglio	R	R/P	R	R/P	R/P	R	R	R/P	R/P	R/P	R	R/P
	Leather	R	R/P	R	R/P	R/P	R	R	R/P	R/P	R/P	R	R/P

Solid Body
Colours
Colours
Dark Marcon
Metallic Body
Colours (no charge,
Colours (no charge,
Colours) (no charge,

Note: Colours reproduced here may vary from the actual colours due to the limitations of printing processes

The Ford range

In addition to the Scorpio, there's a comprehensive range of vehicles with something for everyone.

The Fiesta Classic range puts stylish motoring within everyone's reach.

The new Fiesta is set to maintain its position as Europe's best selling car in its class.

The new look Escort's good looks and lively performance ensure its continued success.

Discover the stunning qualities of the award winning Mondeo, where advanced technology and imaginative design are ideally brought together.

For the sports enthusiast the sleek Probe sports coupé offers thrills with style.

Whether it is business or pleasure the spacious and versatile Galaxy makes the ideal companion.

Blending comfort with durability ensures the Maverick 4x4 is the perfect choice for the adventurous.

The new Courier Kombi provides a perfect combination of a spacious 5-seater with the versatility of a highly practical load carrier.

Ford also offer a wide range of light to medium size commercial vehicles including the Fiesta Van, Courier, Escort and, of course, the Transit range.

For further details about Ford's range, simply visit your local Ford Dealership or

call free on 0800 111 222.

Please note: The range of brochures is constantly updated and the ones shown on this page may differ from those in your Dealership.



The Government fuel figures do not express or imply any guarantee of the fuel consumption of any particular car. The cars themselves have not been tested and there are inevitably differences between individual cars of the same model. In addition, a car may incorporate particular modifications. Furthermore, the driver's style and road and traffic conditions, as well as the extent to which the car has been driven and the standard of maintenance, will affect its fuel consumption.

Insurance Groups are only as recommended by the Association of British Insurers. You should always consult your insurance adviser for confirmation.

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Optional Equipment. Throughout this publication, wherever a feature is described as being an 'Option' or 'Optional Fitment/Pack' etc, you should assume that it will be at extra cost to the base vehicle, unless specifically stated to the contrary.

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Your Ford Dealer		

