# Serving the people who serve the people.

Municipal with Mercedes-Benz.

















### Trucks for our times

When times are tough, we all have to be more productive – demanding more from our products, more from our services, and more from ourselves. And in the municipal sector it's all the more crucial, as any downtime can impact service levels and cause more inconvenience.

The full range of Mercedes-Benz and FUSO trucks is designed and built with an uncompromising commitment to excellence. Efficiency is the motivating force behind our range, designed to drive down not only fuel consumption, but every aspect of the cost of ownership and operation.

With a tried and tested family of Mercedes-Benz and FUSO vehicles from 3.5 to 250 tonnes, there's a perfect solution for every municipal need, from winter service to waste management. Supported by a comprehensive After Sales network of over 90 Dealer locations with fix-first-time rates of 92%, 150 Service24h roadside assistance vans with an average response time of 54 minutes, and an 88% roadside fix rate, we understand what's important to your operation.

We can offer a competitive Repair and Maintenance package for your vehicles, with finance options via Mercedes-Benz Finance too.

All of which makes investing in a Mercedes-Benz or FUSO truck one of the smartest decisions you'll ever make. For more information on any of our models, to find your nearest Dealer or to download a brochure, please visit:

www.mbtrucks.co.uk www.canter.co.uk

The Mercedes-Benz and FUSO truck range. Putting you ahead.



## Atego

A new benchmark in light and medium duty transport.

#### Value - Efficiency - Dedication

The new Atego is a winner on all fronts, offering the attributes that suit your municipal application. Value, efficiency and long life are all embodied in the truck – all the way from 7.5 to 16 tonnes.

A wealth of new features have been added to the outstanding qualities of its predecessor, including standard fitment of the new Mercedes PowerShift 3 automated gearshift system across the range for driver ease.

The new Atego offers a safe driving experience, a great investment and is a real all-round professional for a host of applications. With a range of capabilities, including 4x4 for winter maintenance and 4x2s for road sweepers, waste/recycling services, emergency services and grounds services. As well as a range of fuel-efficient 4 and 6-cylinder Euro VI engines, and ESP as standard. Not to mention a level of quality and comfort unmatched by its competitors.

#### Vehicle summary:

Light and medium duty transport
On and off-road
7.5-16 tonnes
Choice of 5 day, sleeper and crew cabs
Rigid 4x2 and 4x4/Tractor 4x2/
Application-specific fire and roadsweeper
160-299 hp
Euro VI
Automated, manual and automatic





### Arocs

The new force in construction.

#### Power - Robustness - Efficiency

The Arocs continues the 110 year old tradition of Mercedes-Benz construction industry vehicles and takes it into the future with innovative technology.

Designed to withstand the rigours of each and every municipal task, the versatile Arocs provides a wide range of configurations to suit applications from winter maintenance to waste disposal, with much more besides.

The Arocs provides a reliable, high-torque, flexible drive configuration to get the power to the ground, with chassis and suspension configurations designed to work both on and off-road. A robust design is not all it provides though. High payloads, outstanding reliability and low running costs are key to making the Arocs efficient and economical in everyday operation.

Add to this mix a range of configurations and options – including all-wheel drive – and you have the ideal package for your municipal needs.

#### Vehicle summary:

Market sector:	Construction, waste, municipal transport
Usage:	On and off-road
Weight range:	18-44 tonnes and heavy haulage up to 250 tonnes
Cabs:	Choice of 14 day and sleeper cabs
Chassis:	Rigid/Tipper/Mixer/Tractor (2, 3 and 4 axles)
Engines:	238-625 hp
Emissions:	Euro VI
Transmissions:	Manual and automated





## Econic

The innovative low-entry concept.

A Mercedes-Benz truck with a very special feature – a low entry cab with large windows for a comprehensive view. The Econic is ideal in the busy urban environment, with a wide range of specifications on offer to suit each and every operating requirement. The truck delivers a perfect solution for every application. It has made its mark in the highly specialist Refuse Collection Vehicle sector and is also a favourite for highway repair and maintenance work.

Safety is at the centre of every task, with a driver eyeline that matches pedestrians, large panoramic windows, and low entry and frame height. The Econic shares the majority of its components with the Arocs for efficient repair and maintenance, and comes with a three year warranty.

#### Vehicle summary:

Market sector:	Municipal and specialist applications
Usage:	On and off-road
Weight range:	18-32 tonnes
Cabs:	Low and high roof crew cab
Chassis:	Rigid (2, 3 and 4 axles)/Tractor (2 axles)
Engines:	299-354 hp diesel
Emissions:	Euro VI
Transmission:	Automatic





## Unimog

Setting standards for off-road mobility.

Superior in every situation and over any terrain, the Unimog is in a league of its own when it comes to outdoor maintenance tasks. Designed solely to achieve maximum performance – 24 hours a day, every day – the Unimog is a true, long-term partner that meets the highest targets of productivity, efficiency and cost-saving.

Reduced CO<sub>2</sub> emissions thanks to BlueEFFICIENCY Power, along with low fuel, AdBlue<sup>®</sup> and engine oil consumption, help it comply with Euro VI standards. All while effortlessly maintaining a 56mph speed on road. Plus, the Unimog is backed up with extensive Mercedes-Benz Dealer network support and a three year warranty.

#### Vehicle summary:

Versatile implement carrier with off-road performance
On and off-road
7.5-16 tonnes
Day cabs
Rigid 4x4
156-300 hp
Euro VI
Manual and automated clutch





### FUSO Canter

#### Canter 4x2

FUSO Canter has been part of the Daimler Trucks line-up in the UK for over a decade and is sold and supported by the Mercedes-Benz Commercial Vehicle Dealer network. The 4x2 range in both standard and crew cab has proven popular with local authorities and contractors alike. It's the ideal urban delivery vehicle for every task with its compact dimensions, manoeuvrability and high payload.



#### Vehicle summary:

Market sector: Lightweight distribution, construction, municipal, vehicle recovery and landscaping

Usage: On-road

Weight range: 3.5, 7.5 and 8.55 tonnes

Cabs: Day and crew cabs

Chassis: Rigid 4x2

Engines: 130-175 hp

Emissions: Euro 5b+ and Euro VI

Transmissions: Manual and automated (DUONIC®)

For more information visit www.canter.co.uk



#### Canter 4x4

The FUSO Canter 4x4 is a reliable workhorse both on and off-road, providing power and stability over tough terrains while retaining an impressive payload. With a two-speed transfer case and switchable all-wheel drive, the Canter 4x4 offers increased traction and ease of operation. The perfect match for a variety of municipal tasks.

#### Canter Eco Hybrid

With fuel savings of up to 23% and lower  $CO_2$  emissions, the Canter Eco Hybrid is the world's first – and only – economically viable hybrid. Its powerful hybrid electric drive features energy recovery and a start/stop system as standard, and the truck offers so much more than greener credentials; real  $CO_2$  savings, ease of operation and a lower total cost of ownership – along with an attractive capital cost.





#### Vehicle summary:

Market sector:	Construction, municipal and landscaping
Usage:	On and off-road
Weight range:	6.5 tonnes
Cabs:	Day and crew cabs
Chassis:	Rigid 4x4
Engine:	175 hp
Emissions:	Euro VI
Transmission:	Manual

For more information visit www.canter.co.uk

#### Vehicle summary:

Market sector:	Lightweight distribution and municipal
Usage:	On-road
Weight range:	7.5 tonnes
Cab:	Day cab
Chassis:	Rigid 4x2
Engines:	150 hp diesel engine and 54 hp electric motor
Emissions:	Euro VI
Transmission:	Automated (DUONIC)

\*The new FUSO Canter Eco Hybrid consumes up to 23% less fuel than a comparable conventional Canter diesel model.



### Euro VI and its benefits

Customers are already buying our Euro VI trucks in their thousands because they understand that, when it comes to value, our trucks are number one. This is due to the fact that, unlike many other Euro VI manufacturers, we've invested significantly to ensure Euro VI doesn't mean more costs for your operation.

Instead, you'll enjoy typical fuel savings of 5%, no matter the Mercedes-Benz model you choose. And all our models require 40% less AdBlue too. Add in Repair and Maintenance rates that are no higher than Euro V, even taking into account extra servicing needs, and our trucks really are the number one choice for Euro VI.

#### Canter and Euro VI requirements

Our heavier models (i.e. over 3.5 tonnes) all move up to the Euro VI heavy-duty emissions level while all 3.5 tonne GVW models move up to the light-duty emissions level, Euro 5b+. And, like our Euro VI range, we've invested significantly to make sure there is no penalty on fuel efficiency or CO<sub>2</sub> emissions for your business. In fact, all Canter models are more fuel-efficient than any previous Canter, featuring fuel-saving enhancements such as an engine idle start/stop system as standard.

To see how you could save with Mercedes-Benz Euro VI, speak to your local Mercedes-Benz Commercial Vehicle Dealer.



## Dealers, service and back-up

With its high level of continuous investment, our Dealer network is dedicated to keeping you moving. Supporting our franchises across the UK is the European Logistics Centre in Milton Keynes, carrying over £30m worth of Mercedes-Benz parts. On average, 94% of parts requirements can be supplied within 24 hours, via a through-the-night delivery service.

With nationwide coverage of over 90 outlets across the UK, the average Mercedes-Benz Dealer workshop is open over 100 hours per week, with many Dealers operating a full 24 hour service. And to deal with any unforeseen incident, the UK network maintains over 150 fully equipped service vans, totally dedicated to providing Service24h roadside assistance. Work will be undertaken by accredited Mercedes-Benz technicians, who have the skills, knowledge and experience to keep your vehicles moving.

Mercedes-Benz Truck warranties are generous too, with 12 months unlimited mileage on the complete vehicle. After this period, second and third year Driveline warranties also apply. FUSO Canter models offer a three year unlimited mileage warranty and Mercedes-Benz Econics a three year 100,000 mile warranty too – when sold through a GB Dealer. Plus there's a ten year warranty on HEV batteries.

Speak to your local Mercedes-Benz Commercial Vehicle Dealer for further information or visit www.mbtrucks.co.uk/aftersales or www.canter.co.uk/aftersales



## Finance options

At Mercedes-Benz we believe a great driving experience should be matched by an equally great ownership experience, which is why we put as much effort into designing our finance and fleet management services as we do our trucks. We believe there is no better option for you to maximise your budget. We are not in the business of simply providing a loan to fund the purchase of your new truck; we offer a competitive range of finance options tailored to differing business needs, be it Contract Hire, Agility or Hire Purchase.

One of our most popular products is Mercedes-Benz Agility (PCP). You can lower your monthly payments by agreeing a lump sum at the end of the term called the 'Guaranteed Future Value', but you don't have to decide to make this payment until the end of your agreement. Simply choose how long you want to keep the truck, how much you'd like to pay as initial deposit and the monthly payment that suits you best. When the agreement ends you can either purchase the vehicle, return it or part-exchange.

Alternatively, leasing is available through a Contract Hire agreement. The vehicle is leased to you over an agreed time with the added advantage of selecting a maintenance cover – such as a tailored Repair and Maintenance contract – dependent on the needs of your business. The fixed monthly fee is based on the initial value of the vehicle and the projected value at the end of the agreement, so you only repay a proportion of the vehicle's costs, and at the end of your agreement you simply hand it back.







## CPC DriverTraining

Approved and driven by Mercedes-Benz

If you're paying for CPC DriverTraining, why not get your money's worth? Through a mixture of classroom and in-cab training, we provide an enjoyable learning experience that brings every driver to a level far beyond the minimum demanded by the new legislation. And we can train you locally with classroom courses from only £90. We also offer Fuel Efficiency and Eco in-cab training from only £140.

Our Professional Municipal Driver Module is a classroom based course from £90. Topics covered include the driver's role, vehicle transportation, corporate image, accidents and emergency equipment, nutrition and fitness, correct seating position, and communication.

For more information call 0800 090 090 or visit www.mercedes-benzdrivertraining.co.uk If your mobile phone provider charges for freephone numbers, please call 0333 220 6608.











### FleetBoard®

Reduce consumption. Increase efficiency.

Since 2000, FleetBoard has been developing and selling award-winning, tailor-made telematic solutions for increased productivity and transparency in truck, bus and van fleets of all industries and sizes. FleetBoard has established itself as a fleet management system for more economic efficiency and intelligent logistical processes, and in terms of scope of performance and consistency, sets a benchmark within the industry.

The systems provide a comprehensive range of flat rate services via the internet or a downloadable application, enabling customers to economise and improve the management of their transport and distribution operations.

FleetBoard can help you to deliver fuel savings of 5-15%, and reductions in CO<sub>2</sub> output, maintenance and wear costs, administration costs and idle times. The system offers operators the ability to influence over 80% of the total cost of ownership of the vehicle. A crucial aspect when managing your vehicles for municipal applications.

FleetBoard's co-operation with renowned system partners ensures the consistent adherence to top level quality standards, and dedicated support teams assist drivers, fleet directors and dispatchers in their daily work.

Hardware is fitted as standard in the new range of Mercedes-Benz trucks and can be retro-fitted into previous models (e.g. current Actros, Atego, Axor).

#### Service summary:

- Performance Analysis
- Messaging
- Driver and Vehicle Management
- Driver Card and Mass Memory download
- Mapping
- Logistics
- t Time Management

For more information call 0345 127 0900 or visit www.fleetboard.com

Issued by Mercedes-Benz Truck Marketing, Tongwell, Milton Keynes, MK15 8BA. Telephone 0800 090 090 or visit www.mbtrucks.co.uk

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October 2014 CV1244