



STANDARD FEATURES

MECHANICAL & PERFORMANCE

- 1.5 LITER, 4-CYLINDER, TWIN-CAM, 16 VALVE, EFI ENGINE
- FRONT WHEEL DRIVE
- 3-SPEED AUTOMATIC TRANSMISSION
- RACK AND PINION STEERING
- POWER FRONT DISC BRAKES
- MACPHERSON STRUT FRONT SUSPENSION
- TRAILING TORSION BEAM REAR SUSPENSION
- REAR STABILIZER BAR
- 155/80R13 RADIAL TIRES

SAFETY

- DRIVER AND FRONT PASSENGER AIR BAGS (SRS)

- 3-POINT OUTBOARD SEAT BELTS WITH ALR/ELR PASSENGER BELTS; REAR CENTER LAP BELT
- SIDE-DOOR IMPACT BEAMS

EXTERIOR

- STYLED STEEL WHEELS WITH CENTER CAPS
- AERODYNAMIC HALOGEN HEADLAMPS
- DRIVER'S SIDE OUTSIDE MIRROR
- ARGENT-COLOR BUMPERS
- BUMPER PROTECTION MOLDING

COMFORT & CONVENIENCE

- RECLINING FRONT SEATS
- REAR QUARTER STORAGE POCKETS WITH CUPHOLDERS
- WINDSHIELD WIPERS W/MIST CNTRL
- FULL CARPETING

TERCEL

2-DOOR SEDAN

VIN: JT2AC52L2T0 MODEL/YEAR: 1302A/1996
 COLOR: NIGHTSHADOW PEARL/GRAY (08K0/17)

MANUFACTURER'S SUGGESTED RETAIL PRICE \$11,048.00

OPTIONAL EQUIPMENT

FA	FABRIC SEATS	0.00
PS	POWER STEERING	270.00
RE	48 STATE EMISSIONS REQUIREMENT	0.00

DESTINATION CHARGE & HANDLING 460.00

TOTAL \$11,778.00

TOYOTA'S LIMITED WARRANTY PROVIDES 36 MONTH/36,000 MILE COMPREHENSIVE COVERAGE, 5 YEAR/60,000 MILE POWERTRAIN COVERAGE, PLUS 5 YEAR BODY PANEL CORROSION PERFORATION WARRANTY. SEE OWNER'S GUIDE FOR DETAILS.

An extended service contract may be available for this vehicle. Ask dealer for details.



Q036

SOUTHEAST TOYOTA DISTRIBUTORS, INC.

TOTAL FROM MANUFACTURER'S LABEL \$11,778.00

DISTRIBUTOR'S INSTALLED OPTIONS

AC2	CFC-FREE AIR CONDITIONER	925.00
DM1	RH OUTSIDE MIRROR	79.00
EP4	SOUTHEAST TOYOTA DIST CERTIFIED TECHICIAN 46 POINT FINAL QUALITY INSPECTION	0.00
MG1	SPLASHGUARDS	85.00
PV2	CARPET MATS	79.00
XM2	TERCEL SAVINGS PKG BODY SIDE MOLDING AM/FM CASSETTE 2 SPKS WHEEL COVERS, ACCENT STRIPE	559.00
	SUGGESTED RETAIL.....	
	PRICE.....	\$ 759
	LESS DISCOUNT.....	200
	PRICE.....	\$ 559
YB3	TOYO WAX PROTECTION GROUP INTERIOR FABRIC SEALANT WITH TEFLON INTERIOR FABRIC PROTECTOR UNDERCOATING/SOUND SHIELD GLASS ETCH ANTI THEFT DETERRENT TONG GUARD SEALANT CLEANER	598.00

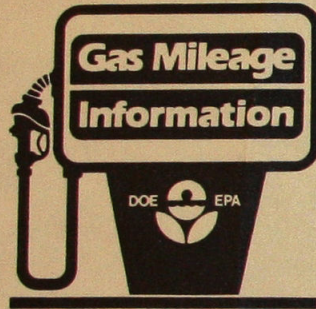
TOTAL DISTRIBUTOR'S INSTALLED OPTIONS \$2,325.00
 DESTINATION FUEL SURCHARGE .00

TOTAL \$14,103.00

Compare this vehicle to others in the FREE GAS MILEAGE GUIDE available at the dealer.

CITY MPG

31



HIGHWAY MPG

35

Actual Mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between

26 and 36 mpg in the city, and between 29 and 41 mpg on the highway.

1996 TERCEL, 4-CYL., 1.5 LITER DISPLACEMENT, DOHC ENGINE, EFI, 3-SPEED AUTOMATIC TRANSMISSION.

Estimated Annual Fuel Cost: \$ 545

For Comparison Shopping, all vehicles classified as SUB-COMPACT have been issued mileage ratings ranging from

11 to 44 mpg city, and 16 to 49 mpg highway.

DEALER NAME/ADDRESS: MILTON MARTIN TOYO 2350 BROWN BRIDGE GAINESVILLE FL 30505

SHIP TO:

PORT/PLANT: JACKSONVILLE, FLA.

10015

Manufacturer's suggested retail price includes manufacturer's recommended pre-delivery service. Gasoline, licenses and title fees, applicable federal, state local taxes and dealer and distributor installed options and accessories are not included in the manufacturer's suggested retail price.