

Ford
Fairmont
and
Fairmont
Ghia.



Fairmont Ghia in Heritage Green.

IN THE SPIRIT OF
REWARDING YOUR ACHIEVEMENT.



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Fairmont sedan in Gunmetal Grey and Fairmont Wagon in Navy Blue.

INTRODUCTION

There's a spirit at Ford geared towards providing vehicles that suitably reflect your status. A spirit of continuous improvement. It fuels our pursuit of higher quality,

greater safety and owner satisfaction.

This spirit has inspired the latest Fairmont and Fairmont Ghia. They bring you plush new seats, more refined handling, engines that are smoother and quieter

than ever before. Fairmont Ghia now has dual front airbags (front passenger airbag optional on Fairmont).

So come and discover how immensely enjoyable today's generation Fairmont sedan and wagon and the

Fairmont Ghia really are.

Giving you Fairmont models that are the most luxurious, the most refined and the most rewarding to drive we've ever built...that's the spirit at Ford.



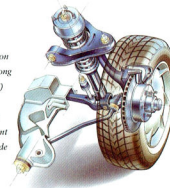
Every Fairmont model is fitted with an advanced electronically controlled 4 speed automatic transmission that allows you to switch between "normal" and "economy" modes depending on the style of driving you prefer.

Ford's advanced 4.0 litre 6-cylinder and 5.0 litre V8 engines are computer managed to deliver high power and torque outputs with efficiency and torque smoothness. The 4.0 litre six develops 157 kW @ 4900 rpm. The Ford V8 produces 165 kW @ 4500 rpm. Fairmont Ghia's Tickford modified high output version of the 4.0 litre engine develops 162 kW @ 4900 rpm.



Fairmont and Fairmont Ghia have the power and strength to do all the things you want to do - like tow that boat or van or haul a trailer.

Fairmont's front suspension is the reliable short and long arm, long spindle (SLAIS) system tuned to keep harshness and road noise at low levels. Fade resistant 4-wheel disc brakes provide efficient stopping power.



SPIRITED PERFORMANCE.

ENGINEERING

One drive of today's Fairmont or Fairmont Ghia and you'll appreciate the numerous revisions we've made to the steering and suspension geometry.

Straight off you'll notice how the Fairmonts soak up the bumps, yet remain taut and ever-responsive. Moving into a corner, body roll is minimal and stability is maintained, even with every seat occupied and the boot full of luggage.

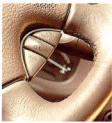
The handling matches the capability of Ford's powerful and efficient 6-cylinder and V8 engines.

The revised power rack and pinion steering (speed sensitive on Fairmont Ghia) delivers an excellent feeling

of control - it's quick, responsive, and has a very positive feel. All these significant improvements will leave you in no doubt that the latest Fairmont and Fairmont Ghia truly enjoy the road!



Fairmont Ghia with Cappuccino interior and leather trim.



Relax – all Fairmont models give you cruise control.



Conveniently located power window controls.



Fairmont Ghia's quality 250-watt audio system includes CD player.



Steering column adjusts for personal comfort.



Cup holder convenience. Anyone for coffee?



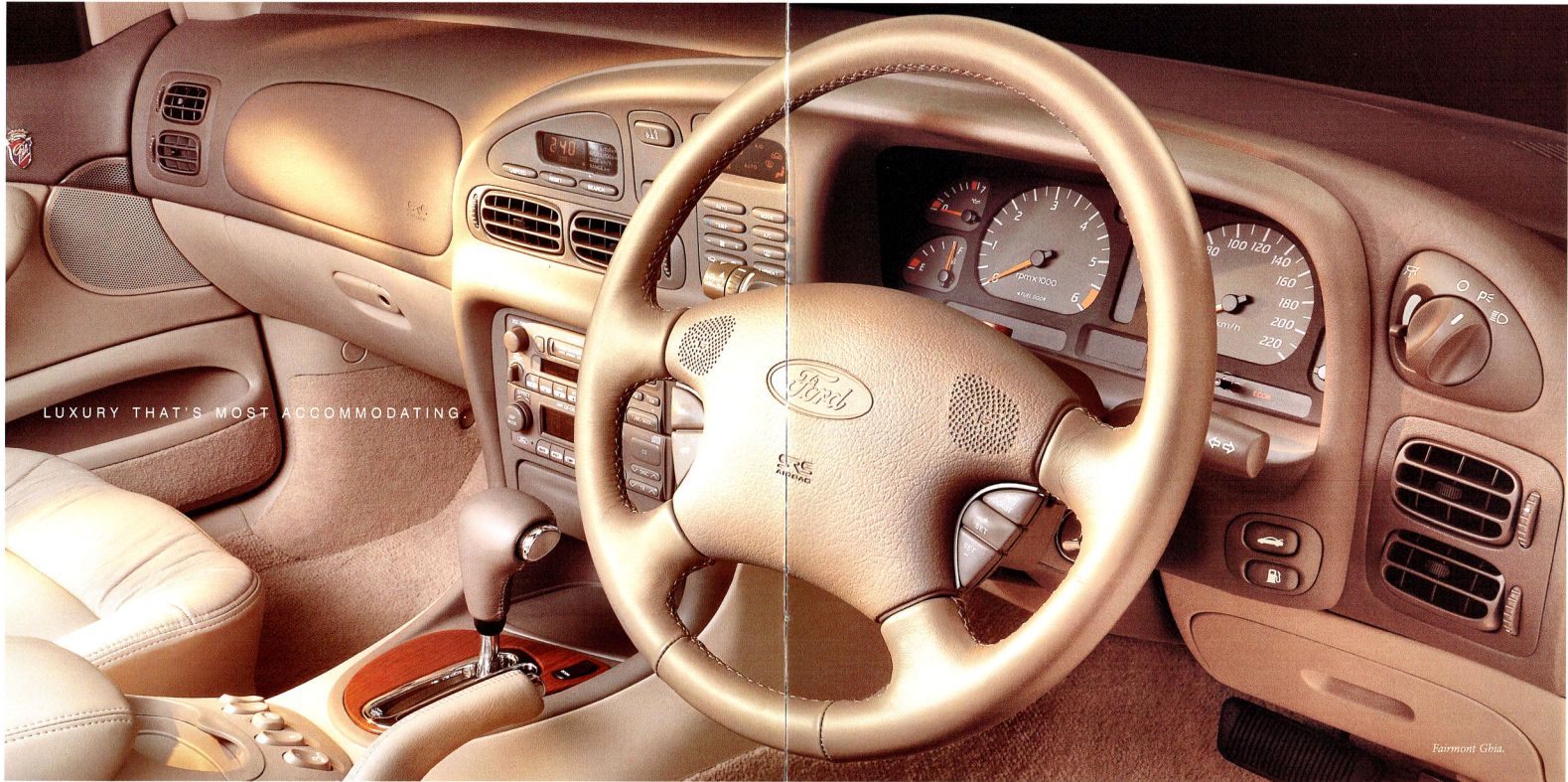
Trip computer calculates fuel and distance data.



Fairmont Ghia's luxurious leather seats.



60/40 split fold backrest handles awkward objects.



LUXURY THAT'S MOST ACCOMMODATING

Fairmont Ghia.

INTERIOR DESIGN

No sooner had our designers produced the superbly comfortable seats that graced the last Fairmont model than they started tearing them apart!

With the passion of perfectionists, they redesigned the seats to achieve an even more enjoyable balance of softness and support. They also gave the front seats vertically adjustable lumbar support. And finished off the

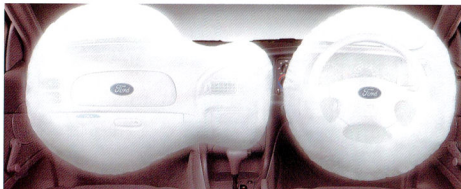
project with attractive new fabrics in Fairmont and rich leather in Fairmont Ghia.

They also colour-keyed the switches and buttons, the audio system, seat belts and door trims. They gave

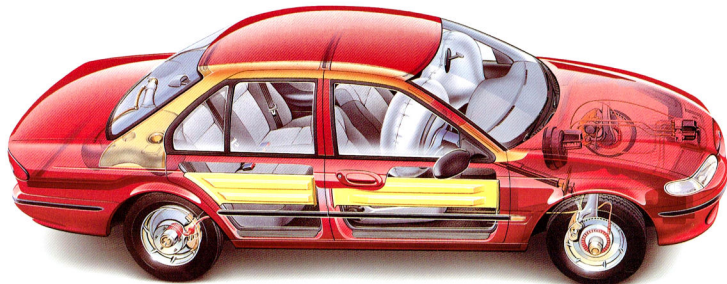
the instrument panel a fresh, new look. And surrounded all this with "Smart Tint" glass that has a protection rating of UPF 15+. All to ensure you will always feel much more comfortable in a Fairmont.

Some people feel safer driving a full size car. With Ford, safety is more than a mere perception. It's a fact. It's the product of an uncompromising commitment that has seen Fairmont evolve into one of the safest cars on the road.

Fairmont Ghia is equipped with airbags for the driver and left front passenger (passenger airbag optional in Fairmont). Sensors in the vehicle detect the severity of an impact. If the collision meets the criteria for deployment, the driver airbag and passenger airbag, if fitted, will inflate and be released.



Included in the long list of safety equipment are airbags for the driver and LH front passenger (passenger airbag optional in Fairmont) and a new generation Anti-lock Braking System (ABS).



The passenger compartment features side intrusion beams, and integrated front and rear crumple zones.

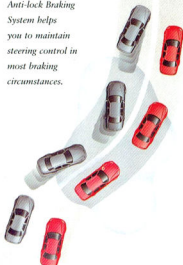


Fairmont and Fairmont Ghia have 'best in class' roof crush strength.



Height adjustable front seat belts, with belt lockers to minimise payout of seat belt webbing in extreme conditions.

The new generation Anti-lock Braking System helps you to maintain steering control in most braking circumstances.



Smartlock engine immobilisation and keyless entry on all Fairmont models.

6FPAAAJGWANL46173

Major vehicle components are permanently marked with an exclusive Vehicle Identification Number.

Tickford Vehicle Engineering, Ford's partner in performance-enhanced vehicles, offers these options backed by the Ford 3 Year/100,000 km 'Bumper to Bumper' Warranty¹, when fitted prior to delivery.

16" WHEELS AND TYRES

A choice of two 16" x 7" alloy wheel designs fitted with high performance Yokohama 510 series 225/50 VR 16 tyres for exceptional wet and dry road grip. (Available only with optional Sports Suspension.)

BODY STYLING KITS

(sedans only)

Styled side skirts, front and rear aprons and a raised deck lid spoiler with integrated high mounted stop light.

MOMO STEERING WHEEL

Sculpted leather bound steering wheel for the ultimate in feel and control. (Not available with cappuccino trim.)

SPORTS SUSPENSION

Stiffer front and rear springs, sports tuned shock absorbers and bushes and revised wheel alignment.

LPG

With this LPG system, Fairmont delivers the same power on petrol or LPG! Developed jointly by Ford and



TVE and tuned specifically for Fairmont, this LPG system is the only LPG fitment covered by the Ford 3 Year/100,000 km 'Bumper to Bumper' Warranty¹. Available on automatic Fairmont sedans and wagons. (LPG not available on Fairmont Ghia.)

SUNROOF

(sedans only)

Precision crafted electric glass sunroof with sliding sun shade fully imported from Holland. (Sunroof fitment will reduce occupant head room.)

2300 kg RATED TOW PACK*

Heavy Duty Towbar and Load Distributing Hitch, trailer wiring kit, revised turn signal flasher, transmission oil cooler.

HEAVY DUTY TOW PACK*

For those who already have a 2100 kg or 2300 kg Load Distributing Hitch. Heavy Duty Towbar (2300 kg rated when used with 2300 kg Load Distributing Hitch), trailer wiring kit, revised turn signal flasher, transmission oil cooler and a 1600 kg rated capacity plug-in tow ball mount.

* Subject to State and Territory regulations.

FORD PRESTIGE SERVICE PLAN

The Ford Prestige Service Plan¹ is part of Fordcare and is exclusive to owners of Ford prestige vehicles like Fairmont Ghia.

It provides assistance and peace of mind for three years. Among the many benefits offered in the event of mechanical breakdown are:

- 24 hr Emergency Roadside Assistance.
- Emergency towing and vehicle recovery service.
- One night's free emergency accommodation for up to 5 people.
- Free emergency rental car assistance in certain circumstances.
- General assistance with medical matters.
- Assistance with cancellation or re-booking of any

pre-arranged travel and accommodation.

- Urgent message relay anywhere in Australia.

If a mechanical breakdown occurs, these special services can be accessed 24 hours a day, 365 days a year via a toll-free hotline.

The number is clearly shown on your personal owner identification card which you will receive with your Ford Prestige Service introduction pack.

Also, to help you arrange routine servicing, the Ford Prestige Service Plan provides a central booking facility for any Authorised Ford Dealership you choose.

If your Fairmont Ghia spends more than 24 hours at the servicing Dealership for warranty repairs, a free loan vehicle will be available until your car is ready.

¹ Conditions and exclusions apply.

FORD APPROVED ACCESSORIES

When these accessories are fitted by your Authorised Ford Dealer before you take delivery, they're covered, reassuringly, by Ford's 3 Year/100,000 km 'Bumper to Bumper'

Warranty* - just like your new Fairmont itself.

Your Authorised Ford Dealer can help you select from a wide range of Ford Approved Accessories that

have been designed to add greater functionality, more protection or even a touch of personal flair to your new vehicle. Here are six to consider right now:



BONNET PROTECTOR AND HEADLAMP GUARDS

Help to prevent stone damage. Headlamp guards are photometrically tested to comply with Australian Design Rules.



BOOT LINER

(sedans only)
Removable moulded boot liner helps to protect boot carpet from wear and soiling. Resistant to most chemical and liquid spills.



1600 kg TOWBAR*

Designed to comply with Australian Design Rule (ADR 62) specification.



SECURITY SYSTEM

The only car alarm system approved by Ford. Designed to integrate with Fairmont and Fairmont Ghia's standard Smartlock keyless entry and engine immobilisation system.



SMART BULL BAR

Provides outback protection. Designed to be fully compatible with the airbag safety system and conform to Australian Design Rules.



1600 kg HEAVY DUTY TOWBAR*

Addition of a load levelling hitch (purchased separately) increases capacity to 2300 kg. Designed to comply with ADR 62.

*Subject to State and Territory regulations.

FORDCARE. OUR COMMITMENT TO YOUR SATISFACTION



Fordcare is a whole range of programs, products and services designed to make Ford owners the most satisfied motor vehicle owners in Australia.

The well-being of your Ford is supported by these warranties and services:

**3 Year/100,000 km
'Bumper to Bumper' Warranty.***



Covers your Ford against defects in factory materials or workmanship for the first 3 years or 100,000 km - whichever occurs first. When fitted at or prior to the time of vehicle delivery, Ford Approved Accessories are also covered by the Ford 3 Year/100,000 km 'Bumper to Bumper' Warranty.

*Conditions and exclusions apply. See your Authorised Ford Dealer for details.

**Five Year Perforation
Corrosion Warranty.***

Covers the original vehicle's body against perforation corrosion for the five years of its life.

Lifelong Panel Warranty.*



Covers replacement of outer body panels against perforation corrosion for the life of the vehicle.

Ford Customer Assistance Centre.



We're always happy to hear from you and you will find us responsive to your needs. **Customer Assistance Centre - Telephone 1800 333 306 (TOLL FREE), in Melbourne telephone 9359 7023.**

Ford Credit Financial Services.



Ford Leasing and Red Carpet Options are available to approved applicants of Ford Credit Australia Limited. Enquire at your Authorised Ford Dealer.

Fleet Communication Centre.



Our Fleet Communication Centre is available to assist fleet customers with information on Ford products and services. Telephone 1800 673 207.

Further information on these warranties and services may be obtained from your Authorised Ford Dealer.



Visit Ford on the Internet. Our home page is located at: www.ford.com.au

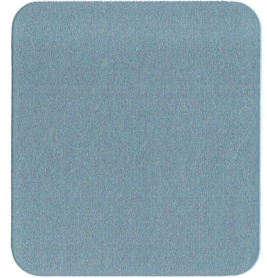
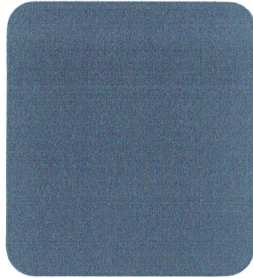


FALCON & FAIRMONT

COLOUR RANGE

Gloss

Prestige



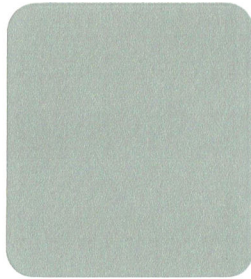
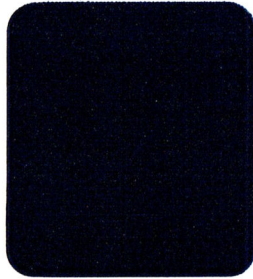
Arctic Blue

Sparkling Burgundy

Mocha Foam

Mercury

Dynamic White

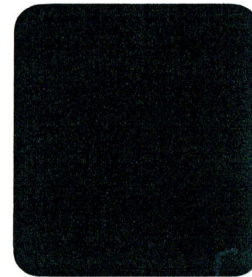
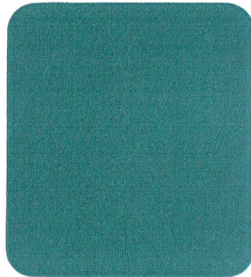
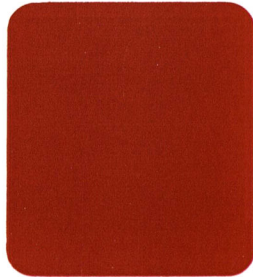


Hot Chilli Red

Navy Blue

Alaskan Frost

Gunmetal



Regency

Bermuda Green

Heritage Green

COLOUR AND TRIM COMBINATION EL SERIES

EXTERIOR COLOUR \ INTERIOR COLOUR	FALCON GLI SEDAN & WAGON	FUTURA SEDAN & WAGON	FALCON XR6 & XR8 SEDAN	FAIRMONT SEDAN & WAGON	FAIRMONT GHIA SEDAN	FALCON GLI UTE	OUTBACK UTE	FALCON S UTE	FALCON VAN	FALCON XR6 UTE
	MAKO GREY	MAKO GREY CAPPUCCINO†	MAKO GREY	MAKO GREY CAPPUCCINO†	MAKO GREY CAPPUCCINO	SLATE	SLATE	SLATE	SLATE	SLATE
GLOSS RANGE										
DYNAMIC WHITE	✓	O O	✓	O O	O O	✓	✓	✓	✓	✓
HOT CHILLI RED	✓	✓ O	✓			✓	✓	✓	✓	✓
PRESTIGE RANGE (*)										
SPARKLING BURGUNDY				O ✓	O ✓					
BERMUDA GREEN	✓	✓				✓	✓	✓		
ARCTIC BLUE	✓	✓		✓	✓	✓	✓	✓		
REGENCY	✓	O ✓	✓	O ✓	O ✓			✓		✓
GUNMETAL	✓	✓ O		✓ O	✓ O			✓		✓
ALASKAN FROST	✓	✓		✓	✓	✓	✓	✓		
MOCHA FOAM		✓		✓	✓					
NAVY BLUE	✓	✓ O	✓	✓ O	✓ O			✓		✓
HERITAGE GREEN	✓	O ✓	✓	O ✓	O ✓			✓		✓
MERCURY	✓	✓		✓	✓	✓	✓	✓		

- † = Cappuccino not available on Fairmont Wagon or Manual Futura
 O = Available combination
 ✓ = Recommended combination
 (*) = Available on Falcon GLI, and Falcon Utility GLI/S/Outback at extra cost

Interior Trim: Falcon GLI Sedan, Wagon – Sonnet/Hayman Cloth
 Fairmont Sedan, Wagon – Fresco/Nubuck Velour
 Fairmont Ghia – Leather Interior Trim
 – Optional Sterling Circular/Velour
 Falcon Futura Sedan, Wagon – Aerial/Pinoak Cloth
 Falcon XR6, XR8 – Sabre/Raceway Cloth
 Falcon GLI/Outback/Utility and Van – Tivoli/Saville Cloth
 Falcon S Utility – Olympiad/Mottled Plain Cloth
 Falcon XR6 Utility – Tempo/Chaser

PLEASE NOTE: The paints, colours, trims, combinations and information described depicted and referred to in this selector are to be used only as a general guide in the selection of a vehicle. Vehicle paint colours will differ in varying degrees from those depicted herein.

Ford Motor Company of Australia Limited reserves the right at any time and without notice to discontinue or change the specifications descriptions colours and designs of the paints, colours, trims and combinations thereof as described and referred to herein, to add or delete any paint colour, trim or combination thereof to or from the range described or referred to herein and to temporarily suspend or restrict the use of any paint colour, trim or combination thereof listed or referred to herein without incurring any liability whatsoever for so doing.

Always consult your Authorised Ford Dealer for the latest information on the availability of paints, colours, trims and combinations before deciding to place an order for a vehicle.

Specifications

FOR D FAIMONT AND FAIRMONT GHIA SEDAN AND FAIRMONT WAGON

Engine	4.0 litre I6 MP EFI	Enhanced Ghia 4.0 litre I6 MP EFI	5.0 litre V8 MP EFI
Bore & Stroke mm	92.26 x 99.3	92.26 x 99.3	101.6 x 76.2
Cylinder Head	OHC aluminium alloy	OHC aluminium alloy	OHV cast iron
Displacement cc	3964	3964	4942
Compression Ratio	9.3:1	9.3:1	9.0:1
Fuel System	Electronic fuel injection system	controlled by EEC-V engine management	
Fuel Required	Regular unleaded	Regular unleaded	Regular unleaded
Max Power DIN kW/rpm	157/4900	162/4900	165/4500
Max Torque Nm/rpm	357/3000	361/3000	388/3000
Battery Rating			
Cold cranking amperes	400		
Reserve capacity	95 minutes		
Ampere hour	53		

Suspension	Front	Rear
• Short and Long Arm	Long Spindle (SLAS) design	SEDAN:
• Single rate coil springs		• Rigid axle
• Twin tube telescopic shock absorbers mounted co-axially within the coil spring		• 4 trailing arms with Watts Linkage
• Stabiliser bar		• Single rate coil springs
		• Twin tube telescopic shock absorbers mounted co-axially within the coil springs
		• Stabiliser bar
		WAGON:
		• Rigid axle
		• Leaf springs
		• Twin tube telescopic shock absorbers

Brakes	Sedan	Ghia	Wagon
FRONT: Power assisted ventilated disc	287mm		
REAR: Power assisted disc	239mm		

Dimensions	Sedan	Ghia	Wagon
Overall length	4906	4906	5042
Overall height	1445	1432	1526
Overall width (h)	1861	1861	1856
Wheelbase	2791	2791	2923
Front track	1566	1566	1566
Rear track	1547	1547	1547
Front overhang	919	919	919
Rear overhang	1196	1196	1201
Interior (mm)			
Front headroom	974	974	982
Front legroom	1081	1081	1081
Front shoulder room	1518	1517	1517
Front hiproom	1495	1495	1495
Rear headroom	974	974	1039
Rear legroom	992	992	992
Rear shoulder room	1512	1512	1517
General			
Luggage capacity (litres)	465	465	1473 (h) 2595 (b)
Fuel tank capacity (litres)	68	68	72
Min turning circle (m - diameter)	10.9	10.9	11.3

Transmission/Ratios	4 Speed Auto I6 and V8	Fairmont Ghia
Gear Ratios		
— 1st	2.39	2.39
— 2nd	1.45	1.45
— 3rd	1.00	1.00
— 4th	0.68	0.68
Reverse	2.09	2.09
Final Drive Ratio	3.23	3.45

Selected Fuel Consumption Data	City Cycle (l/100km)	Highway Cycle (l/100km)
4.0 L MP EFI auto Fairmont Sedan	12.5	7.6
4.0 L MP EFI auto Fairmont Ghia	13.0	8.0
4.0 L MP EFI auto Fairmont Wagon	13.0	7.6
5.0 L MP EFI auto Ghia Sedan	14.5	9.0
5.0 L MP EFI auto Fairmont Sedan	14.5	9.0
5.0 L MP EFI auto Fairmont Wagon	14.5	9.0

These figures are obtained from controlled laboratory tests conducted by Ford Motor Company of Australia Limited to Australian Standard AS2877-1986 and are provided to assist you in comparing the fuel consumption of Fairmont with other vehicles. The actual fuel consumption you achieve will depend, however, on many factors, including your driving habits, the prevailing conditions and your vehicle's equipment, condition and use.

Options

Optional Equipment (Options are at extra cost unless otherwise stated)

Option	Fairmont Sedan	Fairmont Wagon	Fairmont Ghia Sedan
Car Alarm (d)	OPT	OPT	OPT
Anti-lock braking system (ABS)	STD	STD	STD
Towing Packs (c)	OPT	OPT	OPT
1600 kg Rated Tow Pack (c)	OPT	OPT	OPT
Heavy Duty Tow Pack (c)	OPT	OPT	OPT
2300 kg Tow Pack (c)	OPT	OPT	OPT
Limited slip differential	OPT	OPT	STD
Prestige paint (e)	NCO	NCO	NCO
CD player with boot mounted 6 disc cartridge	OPT	N/A	STD
Sunroof (f)	OPT	N/A	OPT
Sports suspension	OPT	OPT	OPT
Body Styling Kit	OPT	N/A	OPT
16" alloy 5-spoke wheels with Yokohama P225/50 VR16 tyres (f)	OPT	OPT	OPT
16" alloy closed face wheel with Yokohama P225/50Z VR16 tyres (f)	OPT	OPT	OPT
Velour Trim	STD	STD	NCO
LPC (g)	OPT	OPT	N/A
Passenger air bag	OPT	OPT	STD
Momo steering wheel - 4 spoke	OPT	OPT	OPT
Cargo barrier	N/A	OPT	N/A
Power driver seat (j)	N/A	N/A	OPT

Engine/Transmission Combinations

Engine/Transmission	Fairmont Sedan	Fairmont Wagon	Fairmont Ghia Sedan
4.0 litre MP EFI 4 speed auto	STD	STD	N/A
Enhanced 4.0 litre MP EFI 4 speed auto	N/A	N/A	STD
5.0 litre MP EFI 4 speed auto	OPT	OPT	OPT

Automatic transmission is a 4 speed electronically controlled unit, with lock-up torque converter, normal/economy modes and overdrive.

Towing Capacity (Subject to applicable legislation and tow bar capacity)

Transmission	Ford Approved 1600 kg Rated Tow Pack (Flat Tongue Bar)	Ford Approved Heavy Duty Tow Pack (with 1600 kg Rated Ball Mount) (Square Tube Bar)	Ford Approved 2300 kg Tow Pack (with Load Distributing Hitch) (Square Tube Bar)
4 Speed Auto	1600 kg *	1600 kg *	2300 kg *

* Without the Ford approved Tow Pack, the towing capacity is 500 kg.

STD Standard equipment, OPT Optional at extra cost. N/A Not available, NCO No cost option.

About this specification sheet. This sheet is designed to provide you with selected specification data for the Ford Products which have been described in a general way in the relevant brochure. Because of changes in conditions and circumstances Ford* reserves the right, subject to all applicable laws, at any time, at its discretion, and without notice to discontinue or change the features, designs, materials, colours and other specifications and the prices of its products, and to either permanently or temporarily withdraw any such products from the market without incurring any liability to any prospective purchaser or purchaser. Because of variations which occur in manufactured products, all capacities, measurements, dimensions and weights quoted in the relevant brochure and this specification sheet should be taken as approximate only.

Always consult an Authorised Ford Dealer for the latest information with respect to features, specifications, prices, optional equipment and availability before deciding to place an order.

*FORD MOTOR COMPANY OF AUSTRALIA LIMITED
(A.C.N. 004 116 223)
Registered office:
1735 SYDNEY ROAD, CAMPBELLFIELD, VICTORIA, 3061.

Footnotes

- With rear seats upright.
- With rear seats folded down.
- The Tow Packs are fitted to the vehicle by or for Ford and provide the specified towing capacities when used in accordance with the instructions in the Ford Owner's Manual. Each Tow Pack consists of:
 - Tow bar
 - Hitch and/or ballmount
 - Wiring harness with 'flat' 7-pin electrical connector
 - Towing turn signal flasher
 - Supplementary transmission cooler (automatic transmissions only)
 Note: Other items such as the caravan or trailer braking system, tow ball, safety chains, etc. are required for the attachment of a caravan or trailer to the towbar or hitch, are not supplied as part of the Tow Pack and must be purchased at extra cost or be supplied by the purchaser of the vehicle. An accessory towbar is also available from your Authorised Ford Dealer, fitting to be arranged by the purchaser. If the vehicle is to tow a gross weight of more than 500kg the appropriate Ford Approved Tow Pack must be fitted. Consult your Authorised Ford Dealer for the latest information with respect to the specifications and the availability of the accessory towbar. The actual towing capability and performance of a vehicle will depend on many factors including the suitability of the caravan, trailer, etc. the condition of the vehicle, the vehicle load, the vehicle specifications, weather conditions, road gradient, terrain and other prevailing conditions.
- The alarm is available as a Dealer fitted option.
- Consult the Ford colour selector or your Authorised Ford Dealer to determine which colours are available in the prestige paint range. Prestige paint is a no cost option.
- Available only in conjunction with sports suspension.
- Available on 6 cylinder auto only Not available on enhanced 6 cylinder engine.
- Excluding exterior mirrors.
- Sunroof fitment will reduce occupant headroom.
- Available only with leather trim.

